



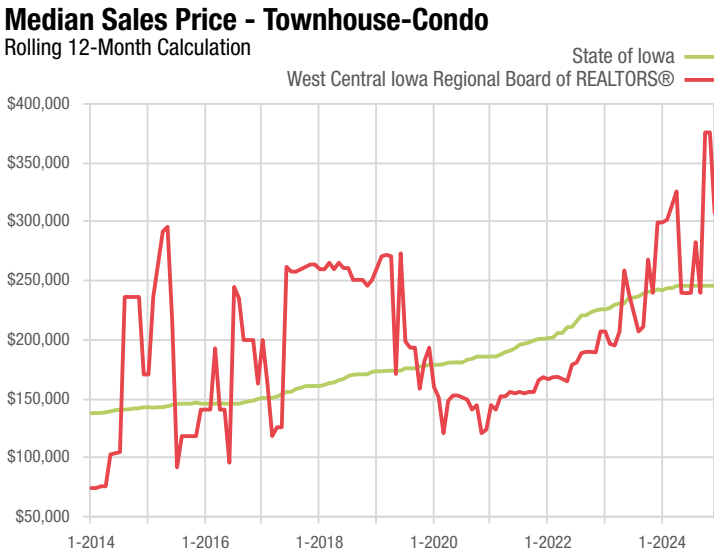
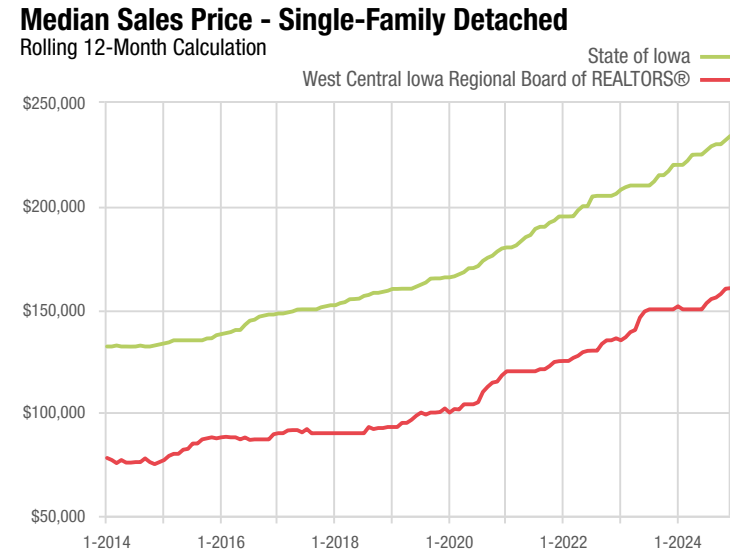
West Central Iowa Regional Board of REALTORS®

Includes Adair, Adams, Audubon, Carroll, Cass, Clarke (West of I-35), Crawford, Decatur (West of I-35), Fremont, Greene, Guthrie, Harrison, Monona, Montgomery, Page, Ringgold, Shelby, Taylor and Union Counties

Single-Family Detached	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	97	93	- 4.1%	1,732	2,051	+ 18.4%
Pending Sales	74	83	+ 12.2%	1,468	1,597	+ 8.8%
Closed Sales	90	134	+ 48.9%	1,478	1,559	+ 5.5%
Days on Market Until Sale	47	53	+ 12.8%	44	50	+ 13.6%
Median Sales Price*	\$148,750	\$158,000	+ 6.2%	\$150,000	\$160,250	+ 6.8%
Average Sales Price*	\$207,284	\$204,660	- 1.3%	\$187,488	\$209,672	+ 11.8%
Percent of List Price Received*	95.1%	94.3%	- 0.8%	95.7%	94.9%	- 0.8%
Inventory of Homes for Sale	336	496	+ 47.6%	—	—	—
Months Supply of Inventory	2.7	3.7	+ 37.0%	—	—	—

Townhouse-Condo	December			Year to Date		
	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	1	1	0.0%	35	8	- 77.1%
Pending Sales	0	1	—	19	9	- 52.6%
Closed Sales	1	0	- 100.0%	20	8	- 60.0%
Days on Market Until Sale	3	—	—	10	73	+ 630.0%
Median Sales Price*	\$635,000	—	—	\$298,698	\$306,750	+ 2.7%
Average Sales Price*	\$635,000	—	—	\$329,096	\$340,800	+ 3.6%
Percent of List Price Received*	97.7%	—	—	103.2%	96.6%	- 6.4%
Inventory of Homes for Sale	10	0	- 100.0%	—	—	—
Months Supply of Inventory	4.7	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.