

# Local Market Update – December 2024

A Research Tool Provided by Iowa Association of REALTORS®

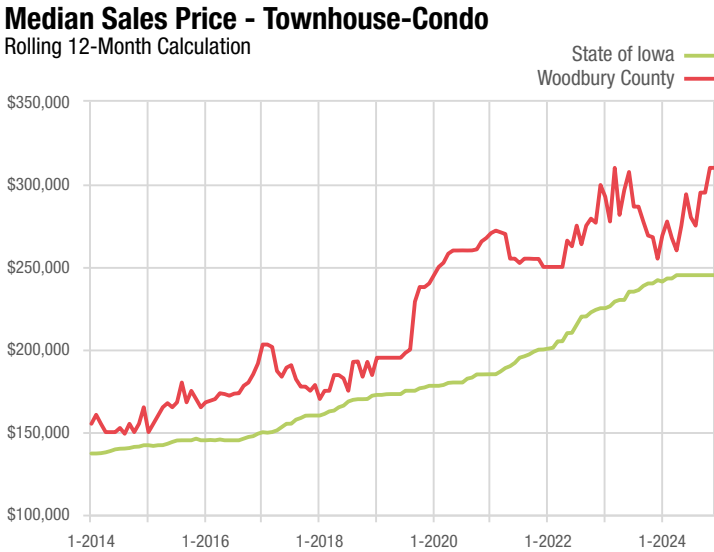
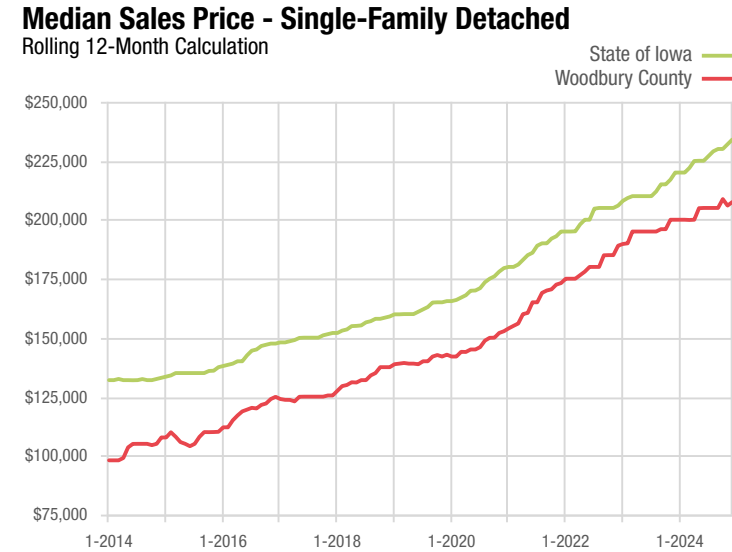


## Woodbury County

Single-Family Detached	December			Year to Date		
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	62	61	- 1.6%	1,133	1,167	+ 3.0%
Pending Sales	76	63	- 17.1%	937	957	+ 2.1%
Closed Sales	77	77	0.0%	914	970	+ 6.1%
Days on Market Until Sale	27	35	+ 29.6%	28	31	+ 10.7%
Median Sales Price*	\$185,000	\$195,000	+ 5.4%	\$200,000	\$207,500	+ 3.8%
Average Sales Price*	\$207,562	\$203,179	- 2.1%	\$227,753	\$231,896	+ 1.8%
Percent of List Price Received*	96.4%	98.2%	+ 1.9%	98.5%	98.1%	- 0.4%
Inventory of Homes for Sale	145	138	- 4.8%	—	—	—
Months Supply of Inventory	1.9	1.7	- 10.5%	—	—	—

Townhouse-Condo	December			Year to Date		
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	3	0	- 100.0%	65	89	+ 36.9%
Pending Sales	1	1	0.0%	57	72	+ 26.3%
Closed Sales	3	3	0.0%	57	75	+ 31.6%
Days on Market Until Sale	48	64	+ 33.3%	53	53	0.0%
Median Sales Price*	\$142,700	\$255,750	+ 79.2%	\$255,000	\$310,000	+ 21.6%
Average Sales Price*	\$241,067	\$291,917	+ 21.1%	\$272,837	\$292,560	+ 7.2%
Percent of List Price Received*	99.3%	103.3%	+ 4.0%	99.1%	98.6%	- 0.5%
Inventory of Homes for Sale	15	10	- 33.3%	—	—	—
Months Supply of Inventory	3.2	1.7	- 46.9%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.