

+ 4.2%

- 18.4%

+ 7.6%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Brainerd MSA

	April			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	216	225	+ 4.2%	2,670	2,466	-7.6%
Closed Sales	141	115	-18.4%	2,636	2,162	-18.0%
Median Sales Price*	\$284,500	\$306,000	+ 7.6%	\$259,900	\$287,000	+ 10.4%
Average Sales Price*	\$355,818	\$360,807	+ 1.4%	\$331,260	\$380,827	+ 15.0%
Price Per Square Foot*	\$198	\$195	-1.7%	\$178	\$211	+ 18.5%
Percent of Original List Price Received*	99.5%	100.8%	+ 1.3%	96.9%	100.2%	+ 3.4%
Days on Market Until Sale	81	33	-59.3%	91	35	-61.5%
Inventory of Homes for Sale	268	200	-25.4%	--	--	--
Months Supply of Inventory	1.2	1.1	-8.3%	--	--	--

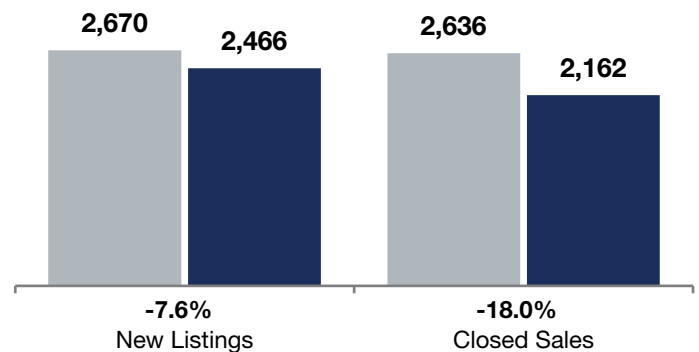
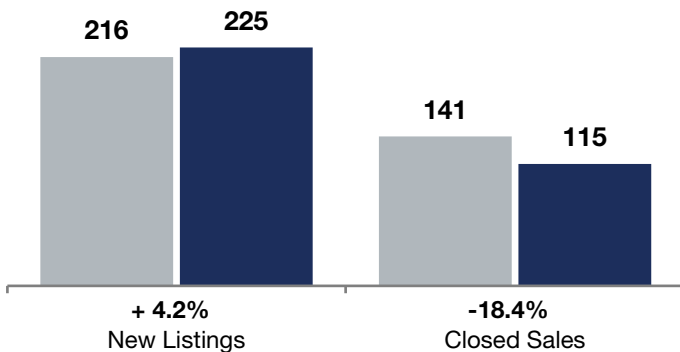
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2021 ■ 2022

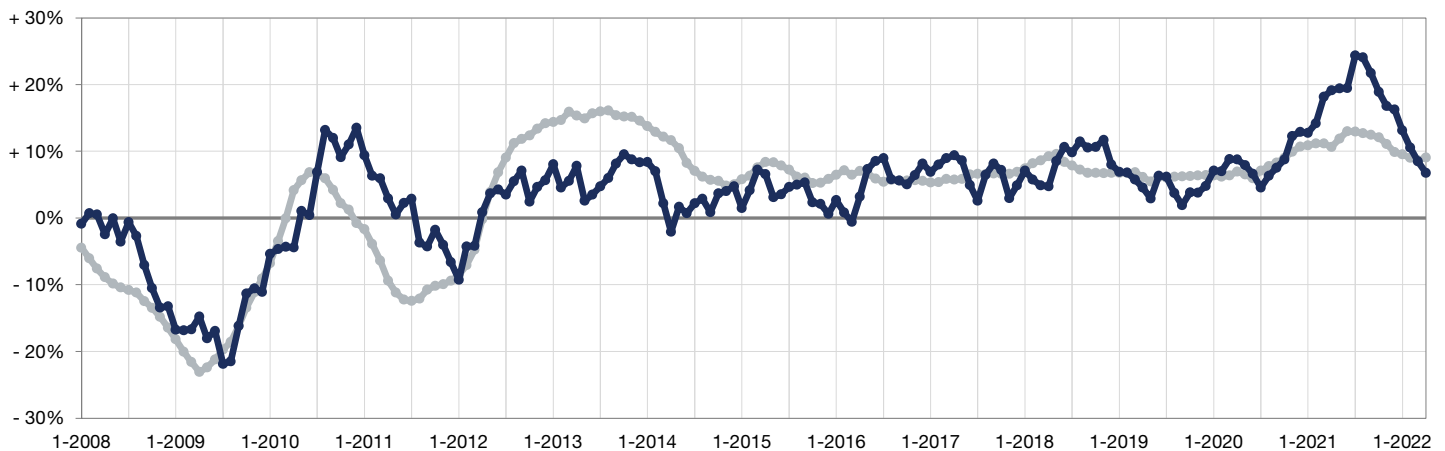
Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Brainerd MSA —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.