

Crystal

- 23.7%

- 22.0%

+ 8.2%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	April			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	59	45	-23.7%	529	519	-1.9%
Closed Sales	41	32	-22.0%	459	493	+ 7.4%
Median Sales Price*	\$290,000	\$313,750	+ 8.2%	\$263,950	\$286,960	+ 8.7%
Average Sales Price*	\$287,851	\$305,806	+ 6.2%	\$265,888	\$289,281	+ 8.8%
Price Per Square Foot*	\$182	\$195	+ 7.5%	\$166	\$180	+ 8.4%
Percent of Original List Price Received*	106.9%	106.9%	0.0%	103.5%	103.7%	+ 0.2%
Days on Market Until Sale	10	21	+ 110.0%	17	20	+ 17.6%
Inventory of Homes for Sale	27	19	-29.6%	--	--	--
Months Supply of Inventory	0.7	0.5	-28.6%	--	--	--

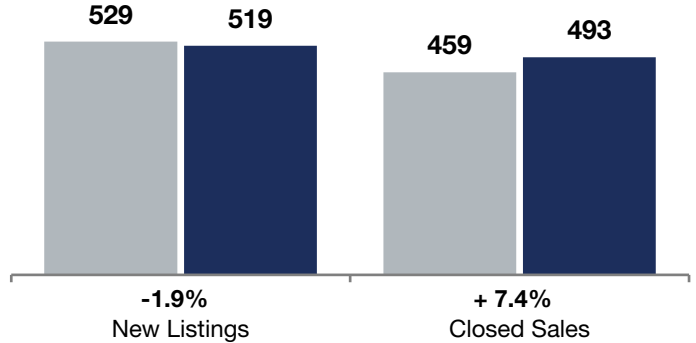
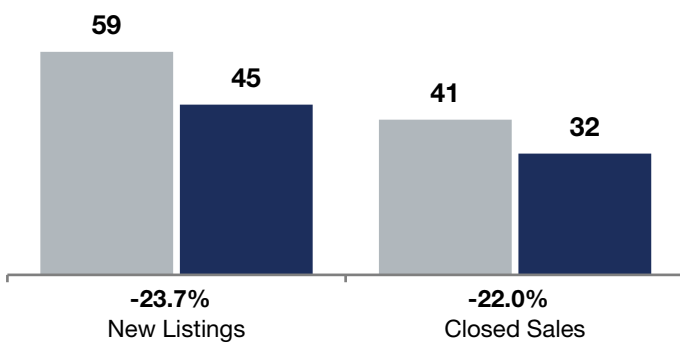
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2021 ■ 2022

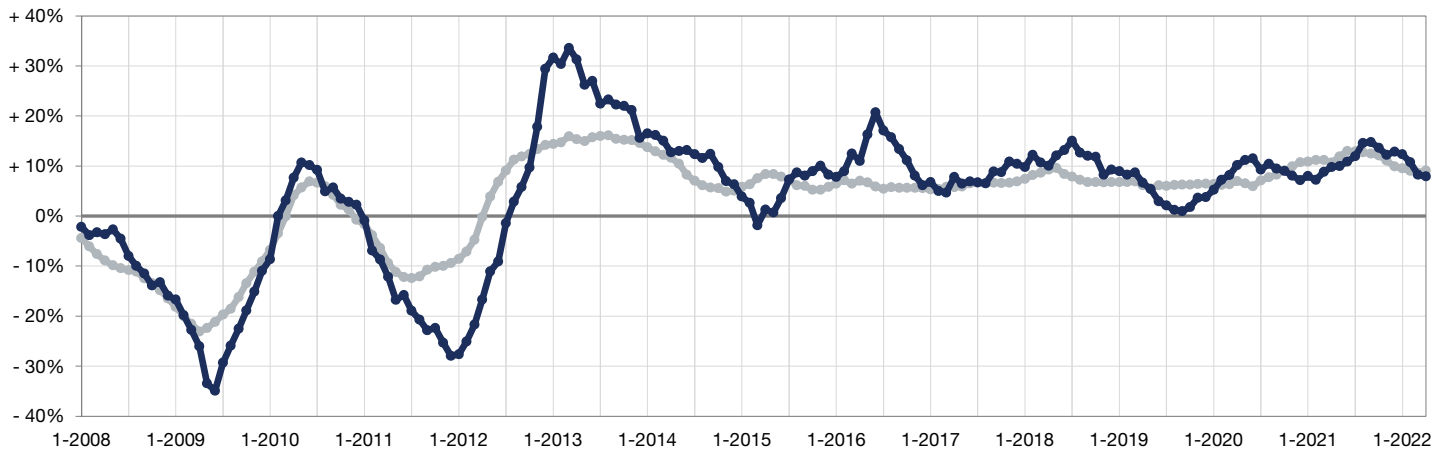
Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
 Crystal — Crystal



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.