

**- 29.4%**      **- 21.4%**      **+ 0.1%**

Change in  
New Listings

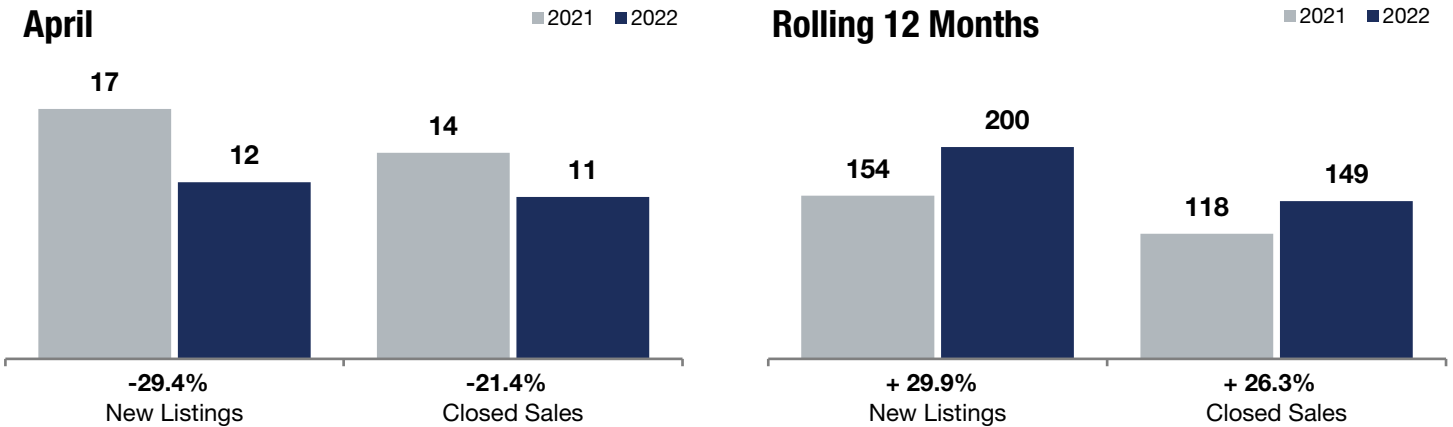
Change in  
Closed Sales

Change in  
Median Sales Price

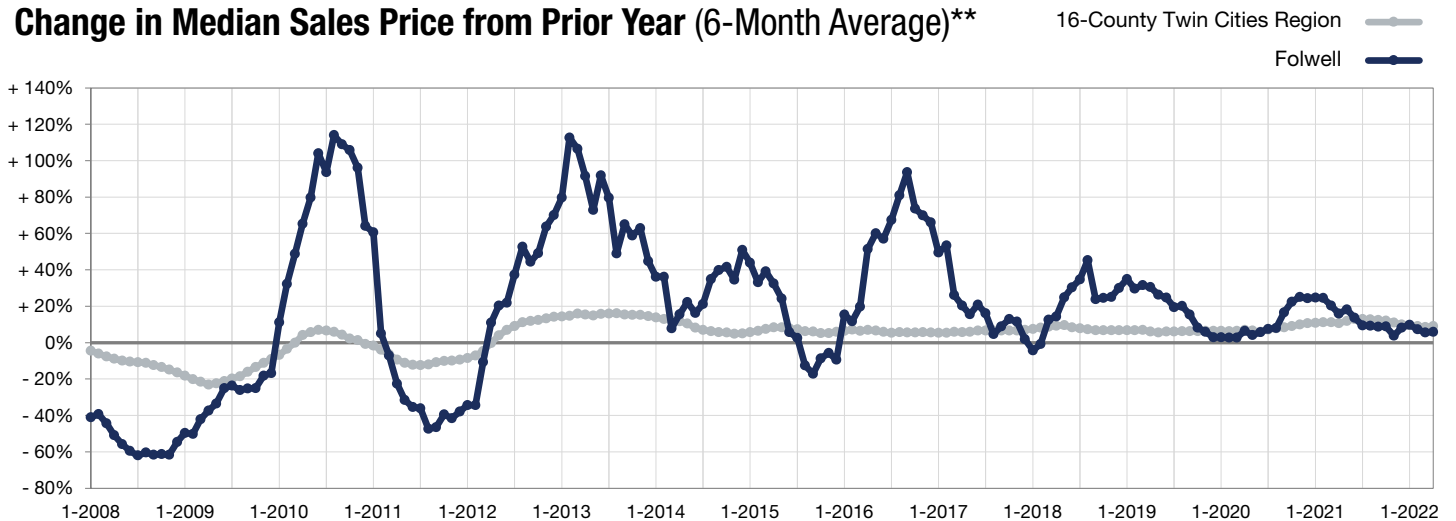
# Folwell

	April			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	17	12	-29.4%	154	200	+ 29.9%
Closed Sales	14	11	-21.4%	118	149	+ 26.3%
Median Sales Price*	\$201,250	\$201,500	+ 0.1%	\$195,750	\$209,000	+ 6.8%
Average Sales Price*	\$188,000	\$224,273	+ 19.3%	\$194,746	\$200,995	+ 3.2%
Price Per Square Foot*	\$150	\$164	+ 9.3%	\$143	\$148	+ 3.7%
Percent of Original List Price Received*	96.2%	102.9%	+ 7.0%	99.4%	100.0%	+ 0.6%
Days on Market Until Sale	25	85	+ 240.0%	32	40	+ 25.0%
Inventory of Homes for Sale	13	15	+ 15.4%	--	--	--
Months Supply of Inventory	1.2	1.2	0.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.