

Hale

+ 180.0%

- 20.0%

+ 11.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	April			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	5	14	+ 180.0%	96	87	-9.4%
Closed Sales	10	8	-20.0%	94	77	-18.1%
Median Sales Price*	\$446,000	\$497,500	+ 11.5%	\$430,000	\$454,000	+ 5.6%
Average Sales Price*	\$452,950	\$516,500	+ 14.0%	\$439,799	\$462,001	+ 5.0%
Price Per Square Foot*	\$248	\$274	+ 10.7%	\$227	\$247	+ 8.7%
Percent of Original List Price Received*	106.2%	104.6%	-1.5%	101.5%	102.6%	+ 1.1%
Days on Market Until Sale	26	6	-76.9%	24	16	-33.3%
Inventory of Homes for Sale	3	8	+ 166.7%	--	--	--
Months Supply of Inventory	0.4	1.1	+ 175.0%	--	--	--

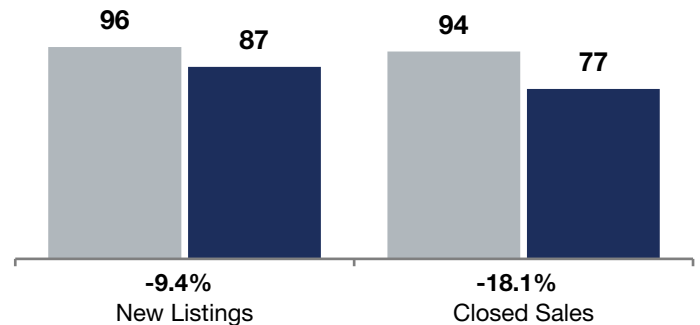
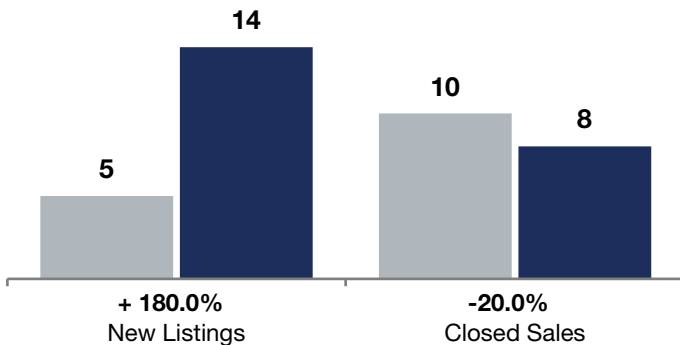
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2021 ■ 2022

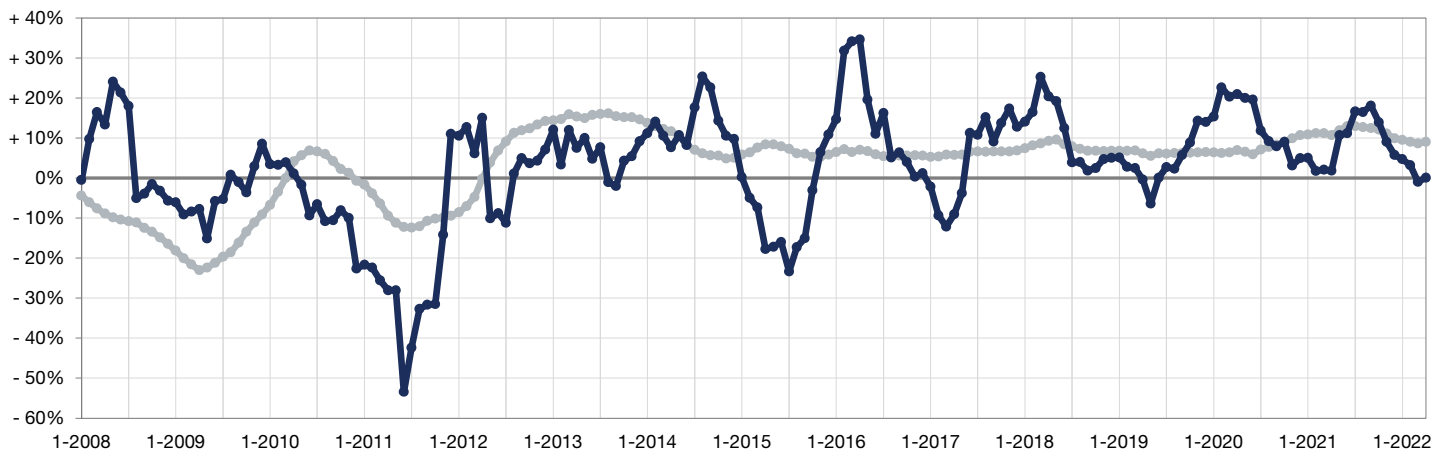
Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
Hale — Hale



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.