

- 13.8% **+ 46.2%** **+ 19.3%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

Ham Lake

	April			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	29	25	-13.8%	252	243	-3.6%
Closed Sales	13	19	+ 46.2%	227	209	-7.9%
Median Sales Price*	\$461,000	\$550,000	+ 19.3%	\$430,000	\$445,000	+ 3.5%
Average Sales Price*	\$565,685	\$613,095	+ 8.4%	\$457,888	\$508,496	+ 11.1%
Price Per Square Foot*	\$171	\$215	+ 25.9%	\$172	\$193	+ 12.5%
Percent of Original List Price Received*	102.8%	101.7%	-1.1%	99.9%	101.9%	+ 2.0%
Days on Market Until Sale	38	27	-28.9%	49	29	-40.8%
Inventory of Homes for Sale	15	23	+ 53.3%	--	--	--
Months Supply of Inventory	0.8	1.4	+ 75.0%	--	--	--

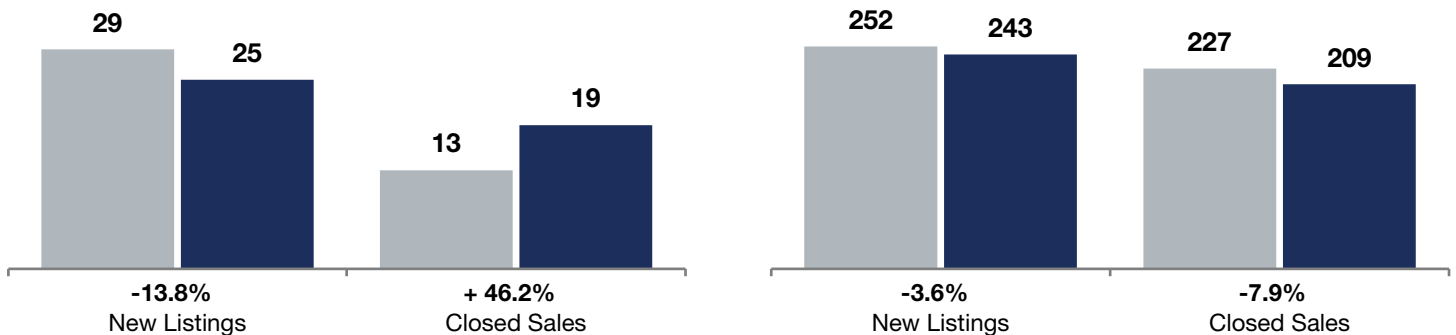
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2021 ■ 2022

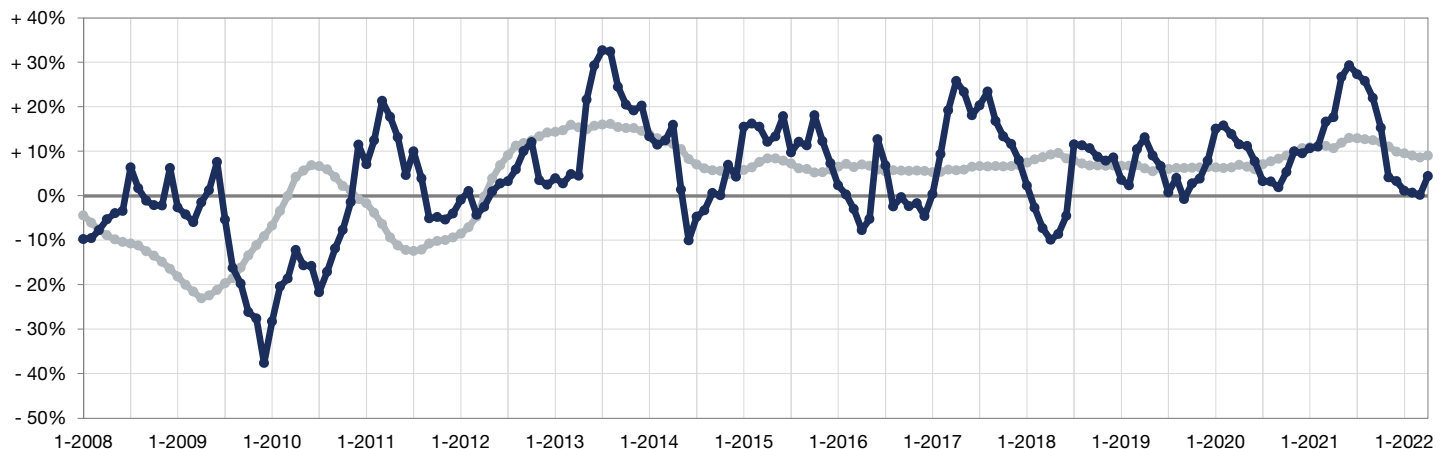
Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region —
Ham Lake —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.