

- 15.4% **+ 18.2%** **- 6.9%**

Change in
New Listings

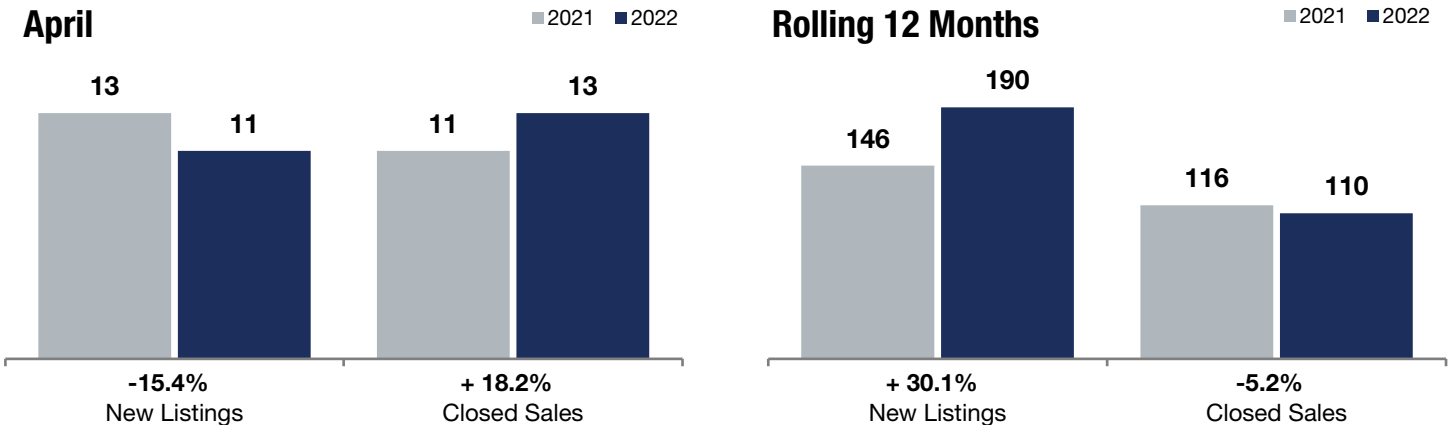
Change in
Closed Sales

Change in
Median Sales Price

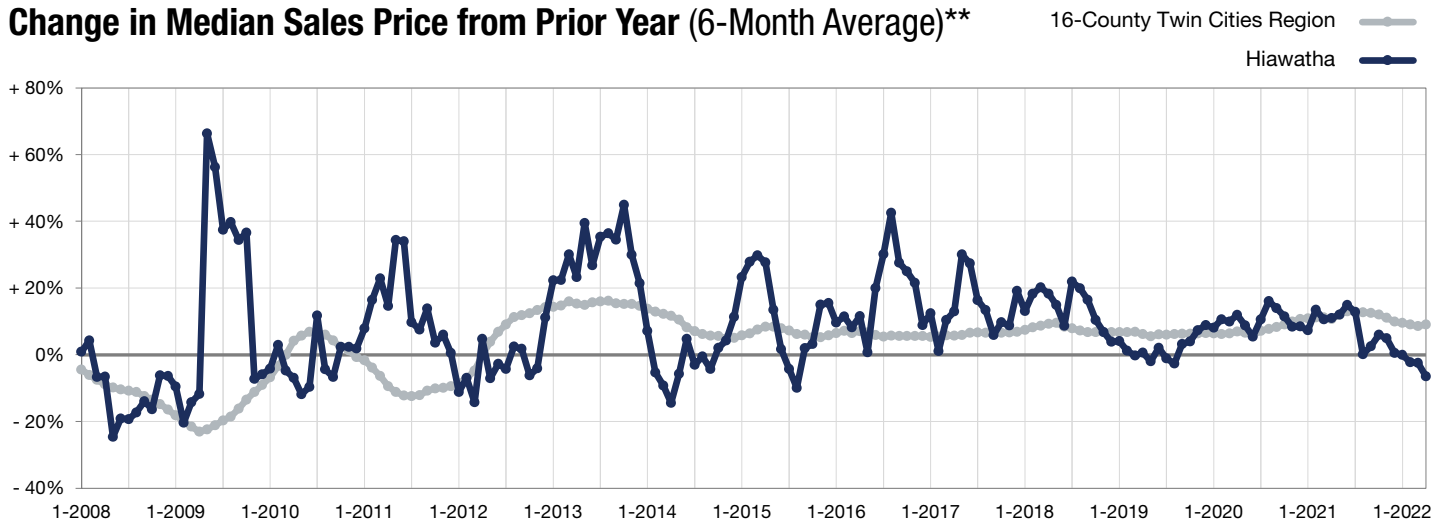
Hiawatha

| | April | | | Rolling 12 Months | | |
|--|-----------|------------------|---------|-------------------|------------------|---------|
| | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| New Listings | 13 | 11 | -15.4% | 146 | 190 | + 30.1% |
| Closed Sales | 11 | 13 | + 18.2% | 116 | 110 | -5.2% |
| Median Sales Price* | \$349,000 | \$325,000 | -6.9% | \$315,000 | \$321,000 | + 1.9% |
| Average Sales Price* | \$342,818 | \$367,838 | + 7.3% | \$348,697 | \$332,386 | -4.7% |
| Price Per Square Foot* | \$262 | \$274 | + 4.3% | \$229 | \$241 | + 5.4% |
| Percent of Original List Price Received* | 105.5% | 108.2% | + 2.6% | 101.5% | 101.9% | + 0.4% |
| Days on Market Until Sale | 17 | 8 | -52.9% | 31 | 21 | -32.3% |
| Inventory of Homes for Sale | 21 | 9 | -57.1% | -- | -- | -- |
| Months Supply of Inventory | 2.1 | 0.9 | -57.1% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.