

- 38.3% **- 20.7%** **+ 11.5%**

Change in
New Listings

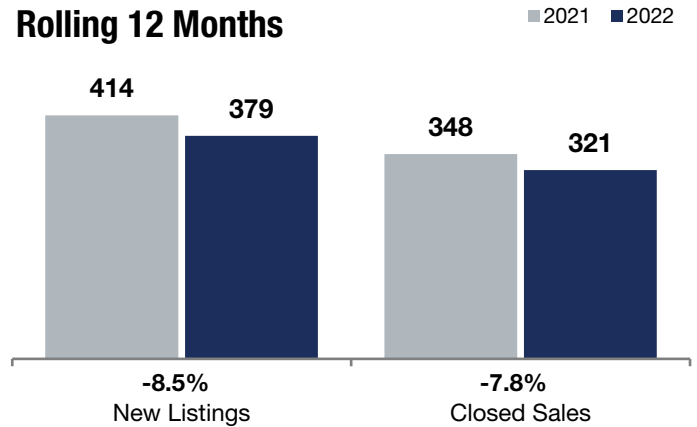
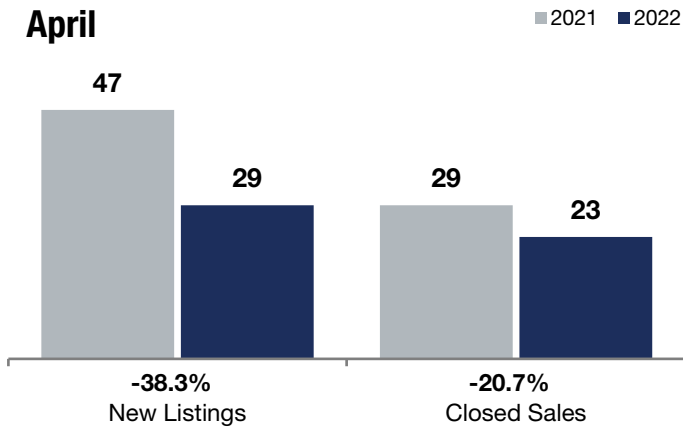
Change in
Closed Sales

Change in
Median Sales Price

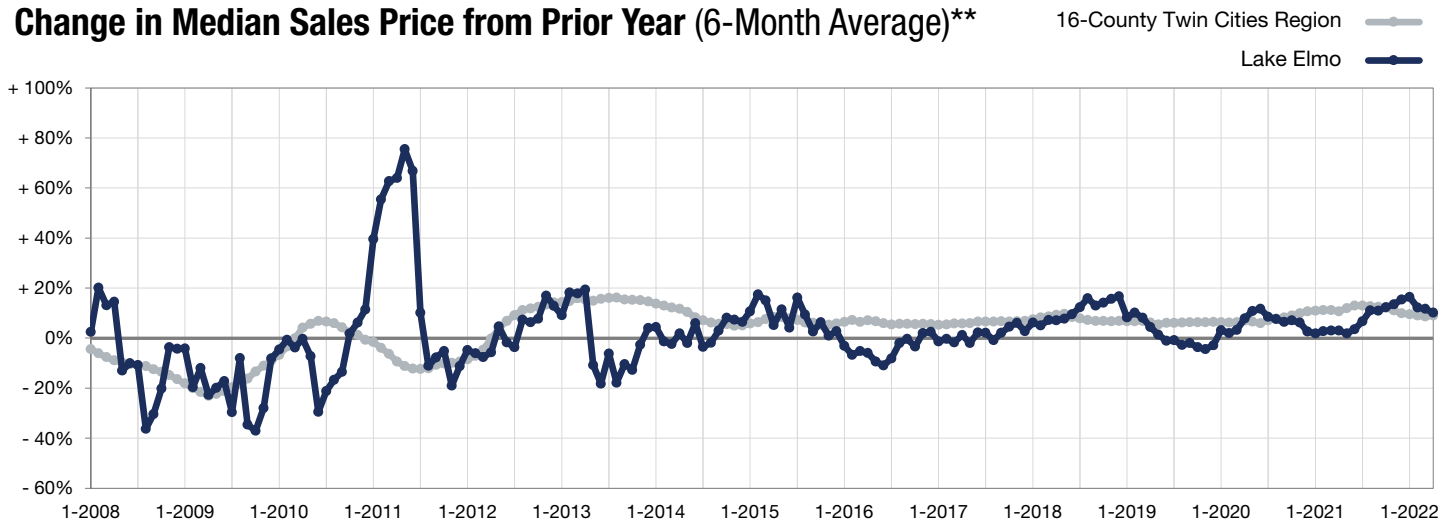
Lake Elmo

	April			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	47	29	-38.3%	414	379	-8.5%
Closed Sales	29	23	-20.7%	348	321	-7.8%
Median Sales Price*	\$559,926	\$624,466	+ 11.5%	\$502,500	\$580,064	+ 15.4%
Average Sales Price*	\$626,530	\$690,498	+ 10.2%	\$553,788	\$614,671	+ 11.0%
Price Per Square Foot*	\$213	\$230	+ 7.8%	\$192	\$210	+ 9.2%
Percent of Original List Price Received*	101.5%	101.5%	0.0%	99.1%	100.8%	+ 1.7%
Days on Market Until Sale	86	53	-38.4%	71	40	-43.7%
Inventory of Homes for Sale	47	32	-31.9%	--	--	--
Months Supply of Inventory	1.5	1.3	-13.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.