

**- 66.7%**      **+ 150.0%**      **- 20.6%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

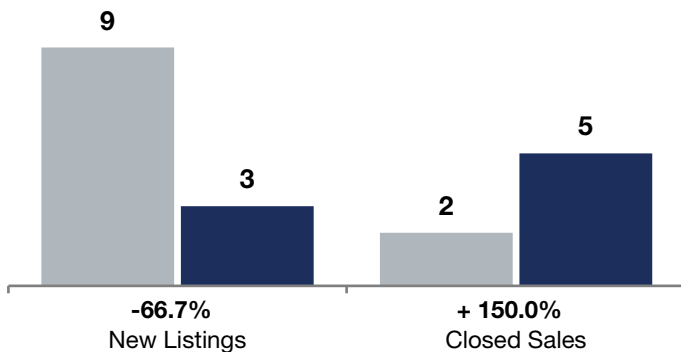
# Lauderdale

	April			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	9	3	-66.7%	32	40	+ 25.0%
Closed Sales	2	5	+ 150.0%	24	38	+ 58.3%
Median Sales Price*	\$245,500	\$195,000	-20.6%	\$239,900	\$252,000	+ 5.0%
Average Sales Price*	\$245,500	\$208,400	-15.1%	\$232,683	\$261,092	+ 12.2%
Price Per Square Foot*	\$205	\$243	+ 18.6%	\$178	\$218	+ 22.4%
Percent of Original List Price Received*	106.6%	104.2%	-2.3%	99.8%	103.5%	+ 3.7%
Days on Market Until Sale	22	8	-63.6%	34	18	-47.1%
Inventory of Homes for Sale	4	1	-75.0%	--	--	--
Months Supply of Inventory	1.7	0.3	-82.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

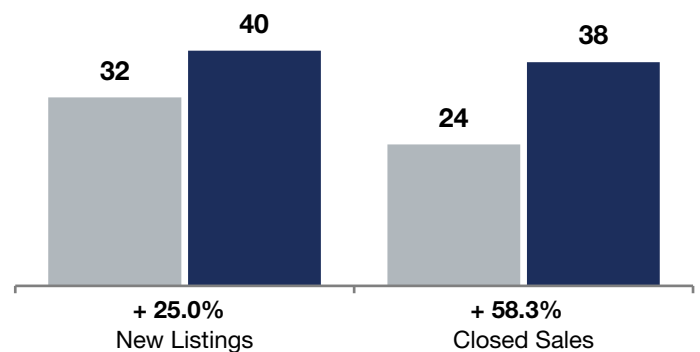
## April

■ 2021 ■ 2022



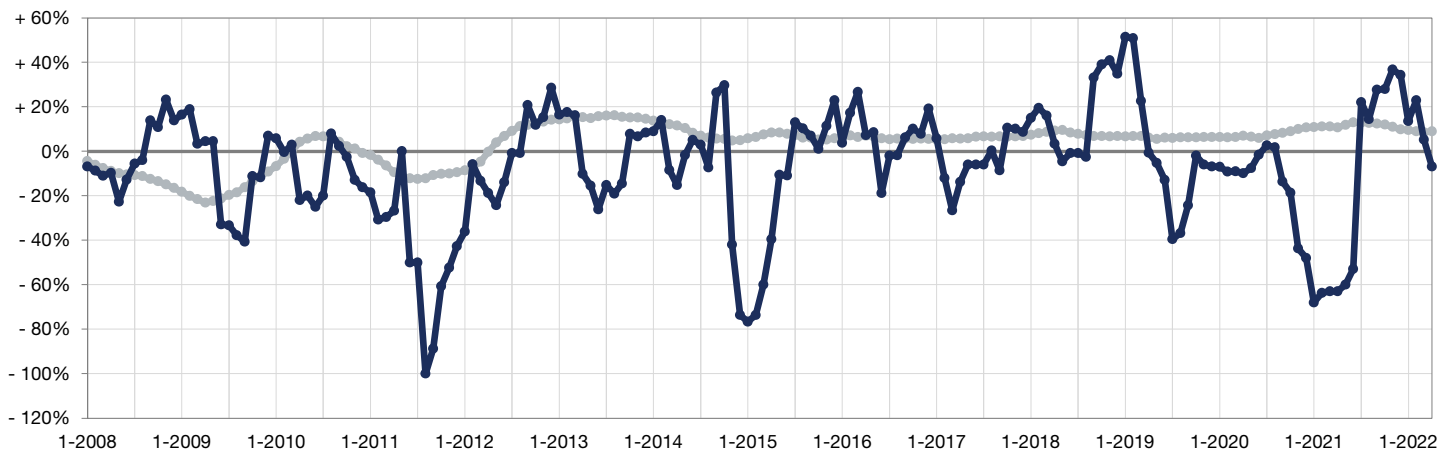
## Rolling 12 Months

■ 2021 ■ 2022



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region — 16-County Twin Cities Region  
Lauderdale — Lauderdale



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.