

Lonsdale

- 70.0%

Change in
New Listings

- 65.0%

Change in
Closed Sales

+ 19.5%

Change in
Median Sales Price

	April			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	30	9	-70.0%	338	192	-43.2%
Closed Sales	20	7	-65.0%	165	156	-5.5%
Median Sales Price*	\$292,900	\$350,000	+ 19.5%	\$299,000	\$337,450	+ 12.9%
Average Sales Price*	\$292,690	\$342,100	+ 16.9%	\$300,673	\$332,545	+ 10.6%
Price Per Square Foot*	\$171	\$216	+ 26.2%	\$158	\$174	+ 10.1%
Percent of Original List Price Received*	101.8%	103.9%	+ 2.1%	101.0%	102.2%	+ 1.2%
Days on Market Until Sale	60	58	-3.3%	81	48	-40.7%
Inventory of Homes for Sale	28	24	-14.3%	--	--	--
Months Supply of Inventory	1.9	2.1	+ 10.5%	--	--	--

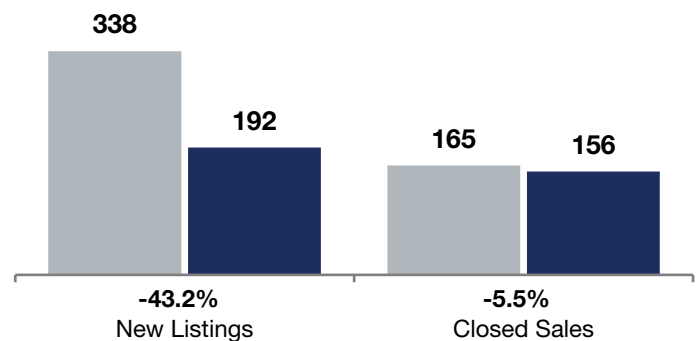
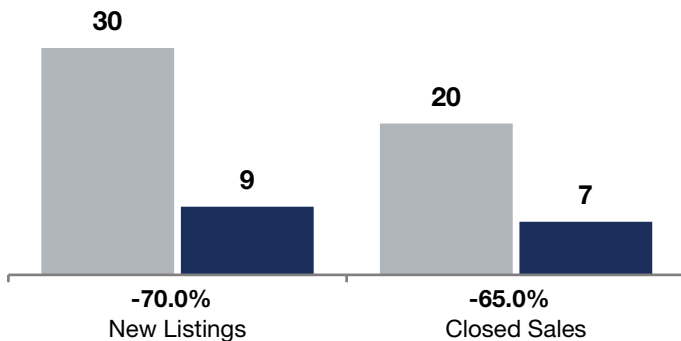
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2021 ■ 2022

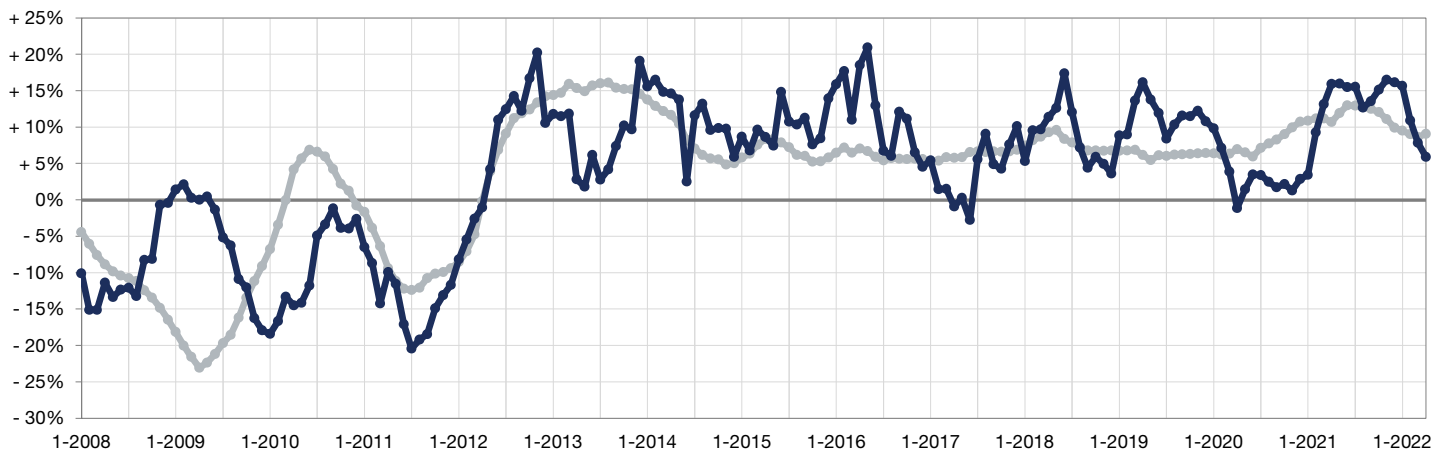
Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
 Lonsdale — Lonsdale



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.