

# Waconia

**+ 40.0%**

Change in  
New Listings

**+ 47.1%**

Change in  
Closed Sales

**+ 16.9%**

Change in  
Median Sales Price

	April			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	25	35	+ 40.0%	302	361	+ 19.5%
Closed Sales	17	25	+ 47.1%	280	287	+ 2.5%
Median Sales Price*	\$415,000	<b>\$485,000</b>	+ 16.9%	\$339,950	<b>\$425,000</b>	+ 25.0%
Average Sales Price*	\$418,620	<b>\$562,879</b>	+ 34.5%	\$364,735	<b>\$492,828</b>	+ 35.1%
Price Per Square Foot*	\$164	<b>\$225</b>	+ 36.8%	\$158	<b>\$195</b>	+ 23.1%
Percent of Original List Price Received*	103.0%	<b>101.5%</b>	-1.5%	100.7%	<b>102.4%</b>	+ 1.7%
Days on Market Until Sale	46	13	-71.7%	25	16	-36.0%
Inventory of Homes for Sale	19	28	+ 47.4%	--	--	--
Months Supply of Inventory	0.8	1.1	+ 37.5%	--	--	--

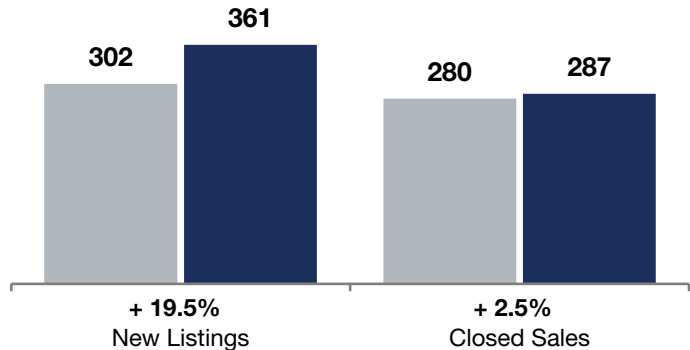
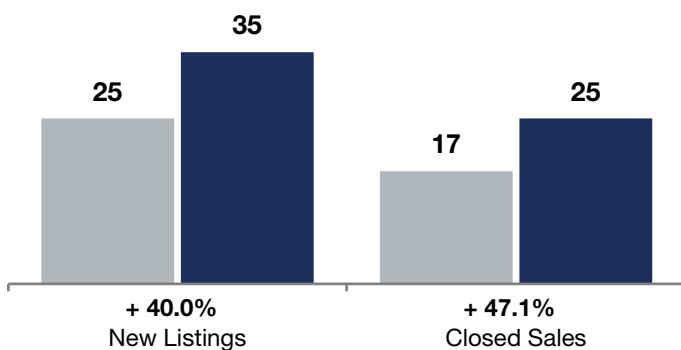
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## April

■ 2021 ■ 2022

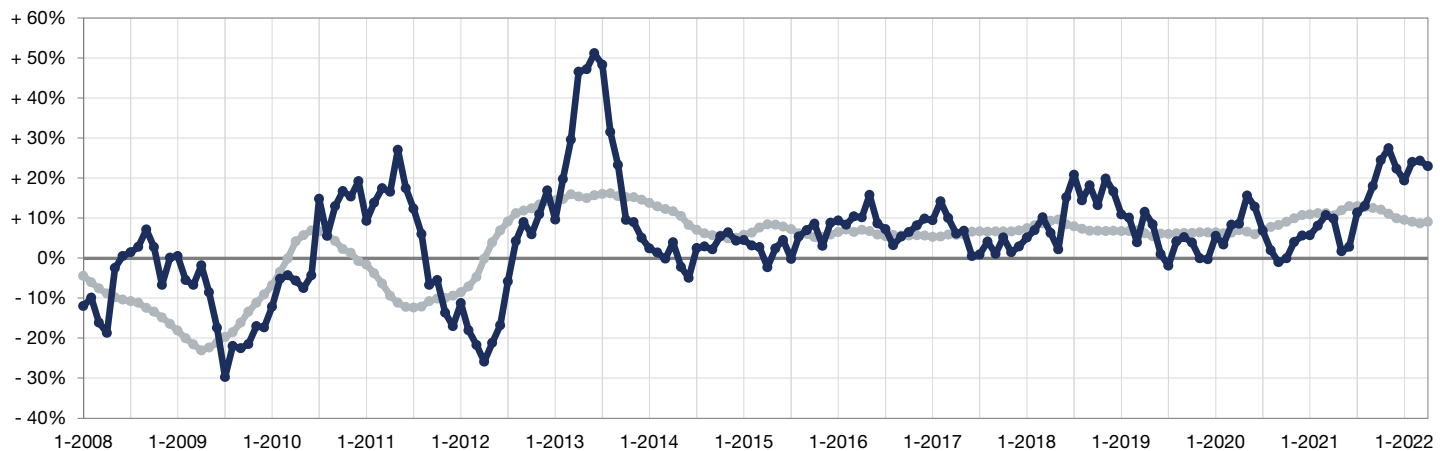
## Rolling 12 Months

■ 2021 ■ 2022



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

16-County Twin Cities Region — 16-County Twin Cities Region  
Waconia — Waconia



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.