

+ 90.0% **- 36.4%** **+ 150.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

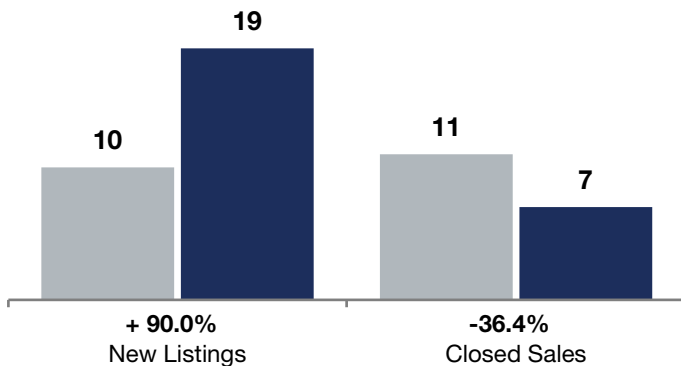
Wayzata

	April			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	10	19	+ 90.0%	147	118	-19.7%
Closed Sales	11	7	-36.4%	108	94	-13.0%
Median Sales Price*	\$600,000	\$1,500,000	+ 150.0%	\$912,987	\$937,500	+ 2.7%
Average Sales Price*	\$845,091	\$1,202,143	+ 42.3%	\$1,189,861	\$1,265,619	+ 6.4%
Price Per Square Foot*	\$370	\$357	-3.5%	\$398	\$407	+ 2.1%
Percent of Original List Price Received*	98.3%	98.5%	+ 0.2%	94.4%	96.6%	+ 2.3%
Days on Market Until Sale	72	116	+ 61.1%	120	74	-38.3%
Inventory of Homes for Sale	21	13	-38.1%	--	--	--
Months Supply of Inventory	2.2	1.6	-27.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

April

■ 2021 ■ 2022



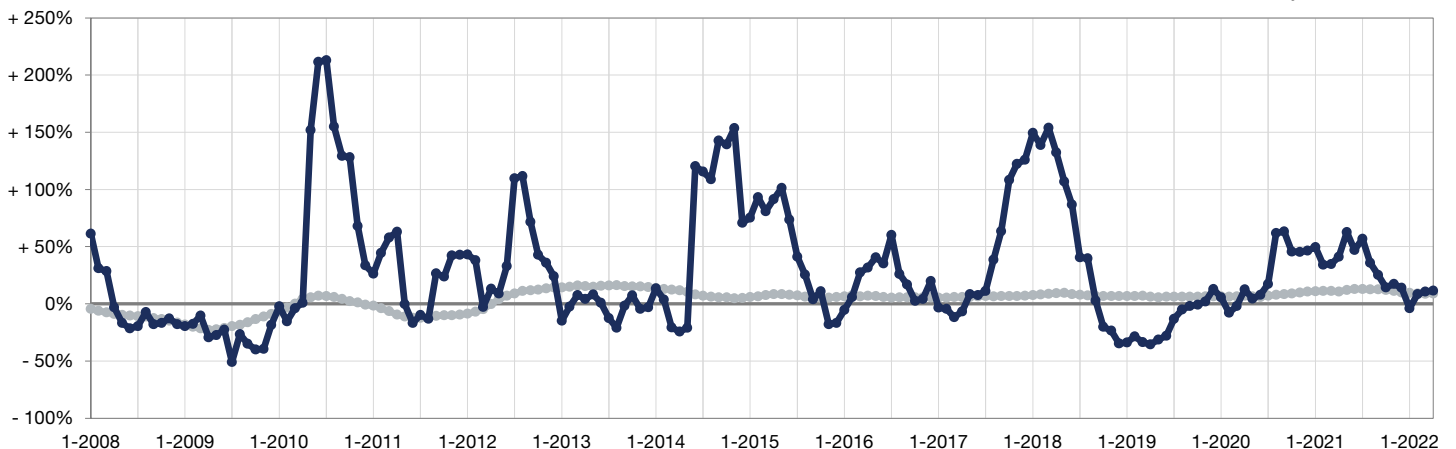
Rolling 12 Months

■ 2021 ■ 2022



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region — 16-County Twin Cities Region
Wayzata — Wayzata



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.