

**- 22.2%**

**- 14.3%**

**- 8.2%**

Change in  
New Listings

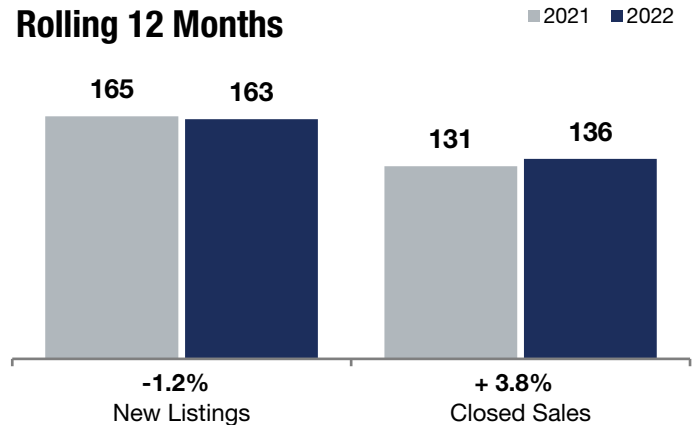
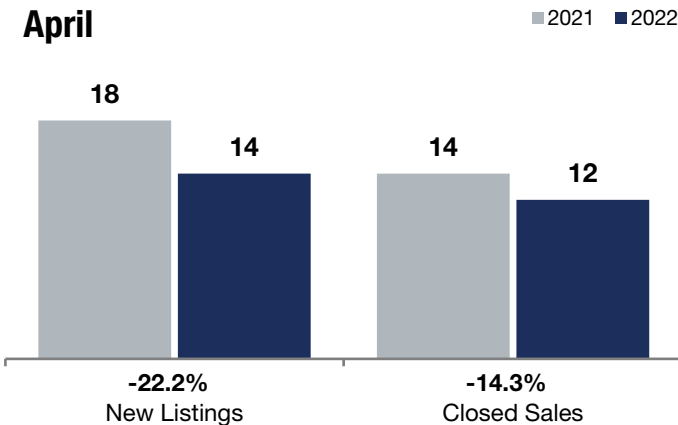
Change in  
Closed Sales

Change in  
Median Sales Price

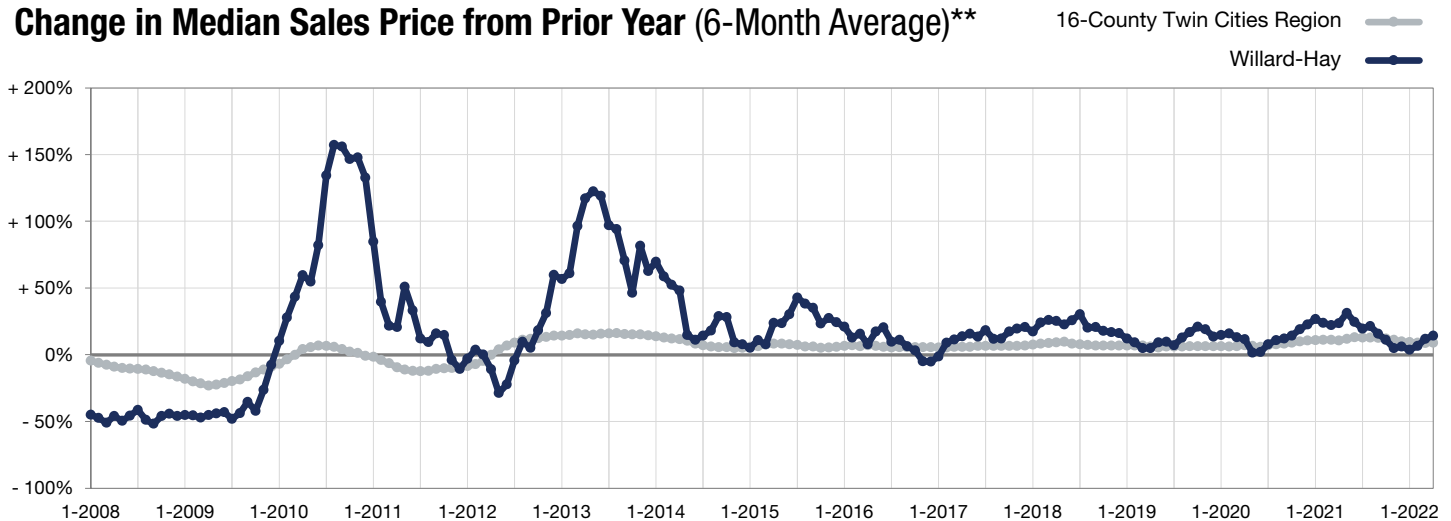
# Willard-Hay

	April			Rolling 12 Months		
	2021	2022	+ / -	2021	2022	+ / -
New Listings	18	14	-22.2%	165	163	-1.2%
Closed Sales	14	12	-14.3%	131	136	+ 3.8%
Median Sales Price*	\$262,500	\$240,950	-8.2%	\$240,000	\$254,000	+ 5.8%
Average Sales Price*	\$254,021	\$263,783	+ 3.8%	\$240,832	\$259,996	+ 8.0%
Price Per Square Foot*	\$152	\$158	+ 4.0%	\$142	\$151	+ 6.4%
Percent of Original List Price Received*	104.2%	100.9%	-3.2%	102.2%	100.4%	-1.8%
Days on Market Until Sale	39	40	+ 2.6%	28	31	+ 10.7%
Inventory of Homes for Sale	14	12	-14.3%	--	--	--
Months Supply of Inventory	1.2	1.2	0.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.