

Local Market Update – June 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Greenfield

Single-Family Properties

Key Metrics	June			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	18	23	+ 27.8%	68	86	+ 26.5%
Closed Sales	12	21	+ 75.0%	51	73	+ 43.1%
Median Sales Price*	\$165,500	\$186,000	+ 12.4%	\$172,000	\$170,000	- 1.2%
Inventory of Homes for Sale	82	59	- 28.0%	--	--	--
Months Supply of Inventory	7.3	4.4	- 39.7%	--	--	--
Cumulative Days on Market Until Sale	90	150	+ 66.7%	151	133	- 11.9%
Percent of Original List Price Received*	91.9%	95.2%	+ 3.6%	90.4%	92.8%	+ 2.7%
New Listings	21	16	- 23.8%	105	105	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

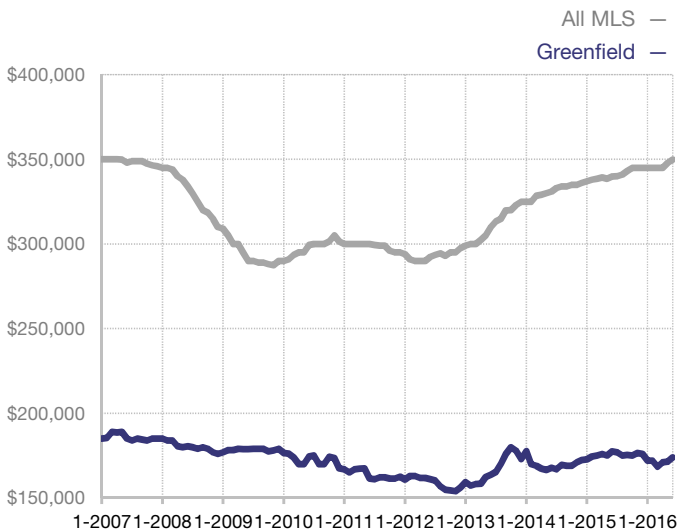
Condominium Properties

Key Metrics	June			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	1	1	0.0%	16	13	- 18.8%
Closed Sales	5	5	0.0%	14	10	- 28.6%
Median Sales Price*	\$255,000	\$190,000	- 25.5%	\$271,963	\$125,750	- 53.8%
Inventory of Homes for Sale	23	17	- 26.1%	--	--	--
Months Supply of Inventory	9.7	5.5	- 43.3%	--	--	--
Cumulative Days on Market Until Sale	93	103	+ 10.8%	151	163	+ 7.9%
Percent of Original List Price Received*	102.3%	100.1%	- 2.2%	103.5%	95.0%	- 8.2%
New Listings	8	4	- 50.0%	27	15	- 44.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

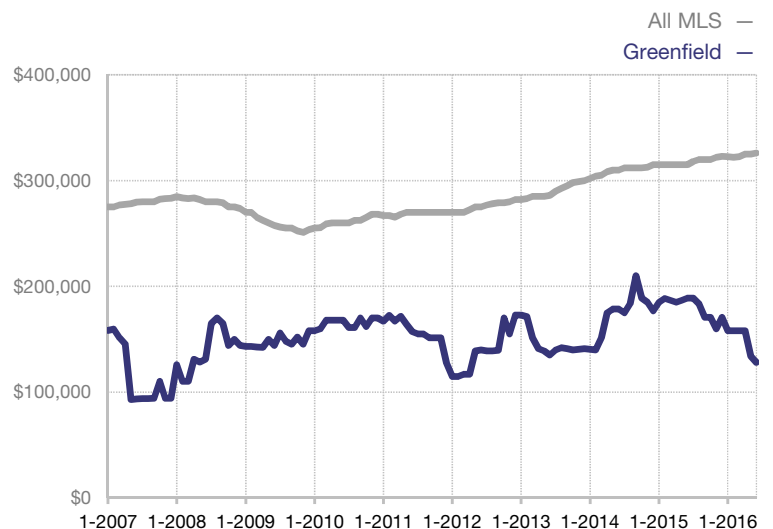
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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