

Local Market Update – June 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Sandwich

Single-Family Properties

Key Metrics	June			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	41	42	+ 2.4%	137	213	+ 55.5%
Closed Sales	26	43	+ 65.4%	108	189	+ 75.0%
Median Sales Price*	\$341,000	\$362,000	+ 6.2%	\$349,950	\$340,000	- 2.8%
Inventory of Homes for Sale	243	170	- 30.0%	--	--	--
Months Supply of Inventory	12.6	5.8	- 54.0%	--	--	--
Cumulative Days on Market Until Sale	119	179	+ 50.4%	164	161	- 1.8%
Percent of Original List Price Received*	96.8%	93.4%	- 3.5%	94.2%	94.8%	+ 0.6%
New Listings	70	47	- 32.9%	311	278	- 10.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

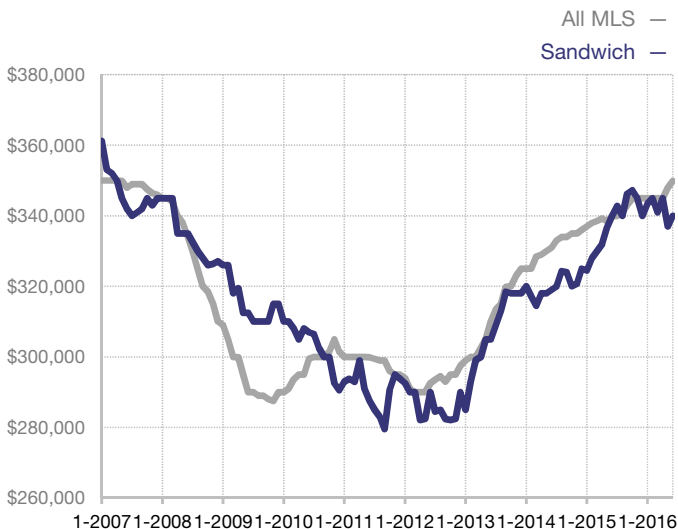
Condominium Properties

Key Metrics	June			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	2	5	+ 150.0%	10	17	+ 70.0%
Closed Sales	6	1	- 83.3%	9	9	0.0%
Median Sales Price*	\$202,500	\$230,000	+ 13.6%	\$210,000	\$184,662	- 12.1%
Inventory of Homes for Sale	12	9	- 25.0%	--	--	--
Months Supply of Inventory	4.4	4.8	+ 9.1%	--	--	--
Cumulative Days on Market Until Sale	211	25	- 88.2%	233	187	- 19.7%
Percent of Original List Price Received*	93.5%	92.4%	- 1.2%	92.1%	91.7%	- 0.4%
New Listings	7	4	- 42.9%	16	18	+ 12.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

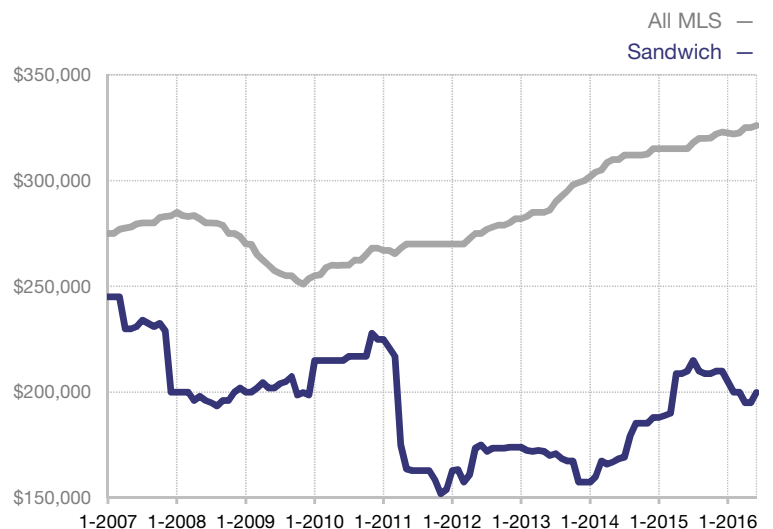
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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