

Local Market Update – June 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Southampton

Single-Family Properties

Key Metrics	June			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	9	11	+ 22.2%	21	36	+ 71.4%
Closed Sales	3	4	+ 33.3%	16	30	+ 87.5%
Median Sales Price*	\$366,500	\$295,000	- 19.5%	\$322,000	\$295,000	- 8.4%
Inventory of Homes for Sale	42	24	- 42.9%	--	--	--
Months Supply of Inventory	10.1	4.1	- 59.4%	--	--	--
Cumulative Days on Market Until Sale	214	178	- 16.8%	148	144	- 2.7%
Percent of Original List Price Received*	91.9%	96.7%	+ 5.2%	92.5%	93.5%	+ 1.1%
New Listings	13	9	- 30.8%	51	46	- 9.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

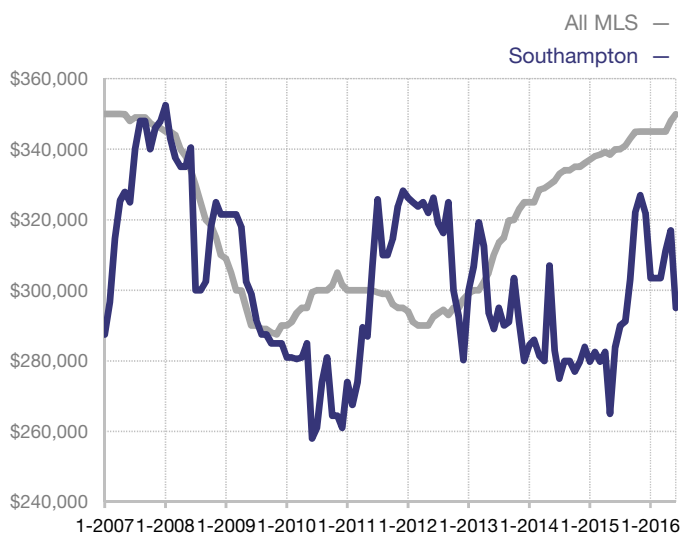
Condominium Properties

Key Metrics	June			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	1	1	0.0%	3	2	- 33.3%
Closed Sales	2	1	- 50.0%	2	4	+ 100.0%
Median Sales Price*	\$72,250	\$237,500	+ 228.7%	\$72,250	\$234,750	+ 224.9%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	1.0	1.8	+ 80.0%	--	--	--
Cumulative Days on Market Until Sale	171	19	- 88.9%	171	92	- 46.2%
Percent of Original List Price Received*	84.0%	96.9%	+ 15.4%	84.0%	96.6%	+ 15.0%
New Listings	1	1	0.0%	4	2	- 50.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

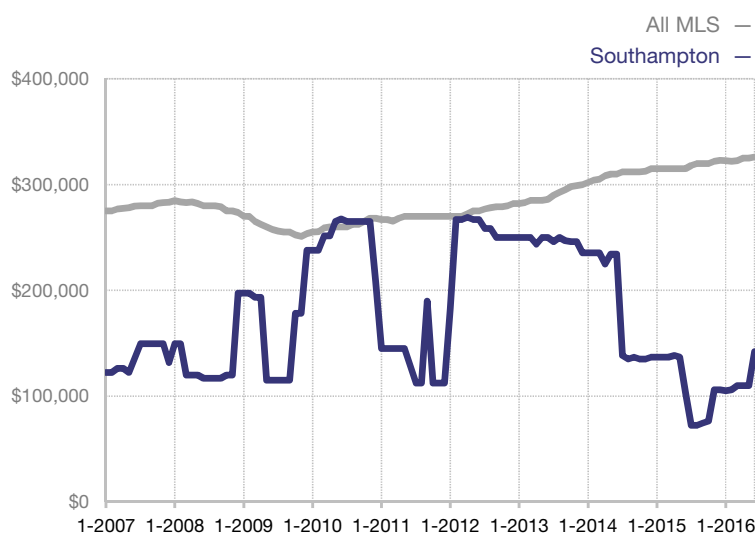
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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