

Local Market Update – July 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Bourne

Single-Family Properties

Key Metrics	July			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	16	21	+ 31.3%	108	127	+ 17.6%
Closed Sales	20	7	- 65.0%	93	103	+ 10.8%
Median Sales Price*	\$293,500	\$308,500	+ 5.1%	\$316,000	\$315,000	- 0.3%
Inventory of Homes for Sale	148	142	- 4.1%	--	--	--
Months Supply of Inventory	11.8	8.8	- 25.4%	--	--	--
Cumulative Days on Market Until Sale	92	118	+ 28.3%	135	138	+ 2.2%
Percent of Original List Price Received*	95.4%	100.5%	+ 5.3%	93.6%	92.8%	- 0.9%
New Listings	30	29	- 3.3%	219	221	+ 0.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties

Key Metrics	July			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	5	6	+ 20.0%	22	42	+ 90.9%
Closed Sales	6	5	- 16.7%	20	32	+ 60.0%
Median Sales Price*	\$202,500	\$425,000	+ 109.9%	\$192,500	\$211,463	+ 9.9%
Inventory of Homes for Sale	24	31	+ 29.2%	--	--	--
Months Supply of Inventory	6.3	8.3	+ 31.7%	--	--	--
Cumulative Days on Market Until Sale	145	59	- 59.3%	147	105	- 28.6%
Percent of Original List Price Received*	92.7%	96.5%	+ 4.1%	93.5%	95.8%	+ 2.5%
New Listings	6	6	0.0%	32	62	+ 93.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

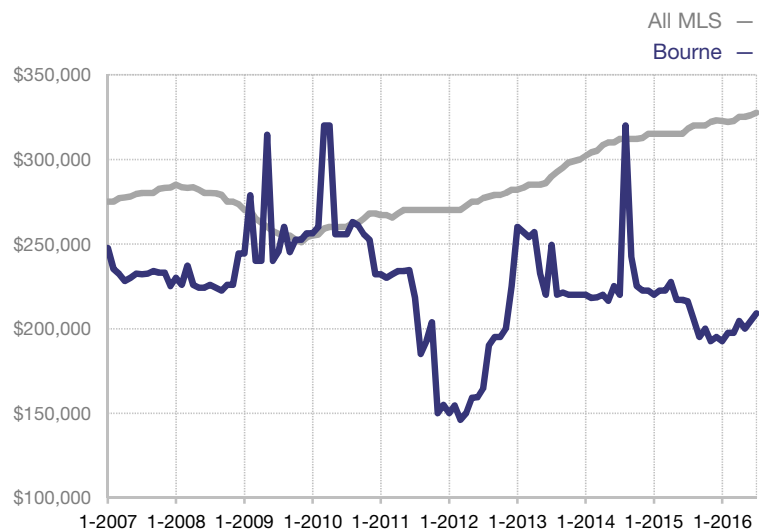
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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