

Local Market Update – July 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

New Marlborough

Single-Family Properties

Key Metrics	July			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	2	0	- 100.0%	14	11	- 21.4%
Closed Sales	3	3	0.0%	15	15	0.0%
Median Sales Price*	\$270,000	\$139,000	- 48.5%	\$265,000	\$280,000	+ 5.7%
Inventory of Homes for Sale	56	52	- 7.1%	--	--	--
Months Supply of Inventory	25.2	22.0	- 12.7%	--	--	--
Cumulative Days on Market Until Sale	397	108	- 72.8%	252	196	- 22.2%
Percent of Original List Price Received*	89.5%	85.8%	- 4.1%	89.4%	87.5%	- 2.1%
New Listings	5	9	+ 80.0%	39	40	+ 2.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

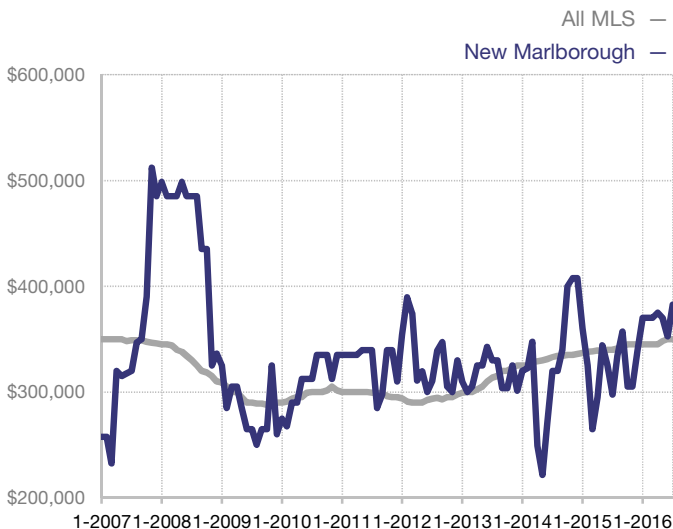
Condominium Properties

Key Metrics	July			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

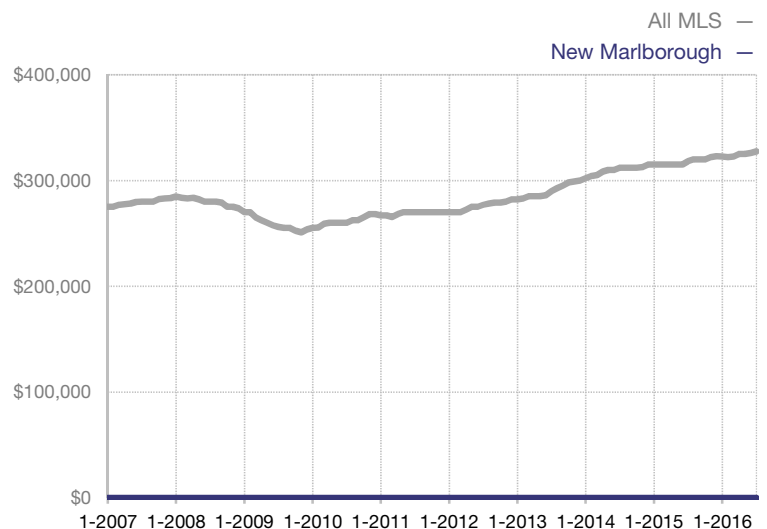
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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