

Local Market Update – July 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Otis

Single-Family Properties

Key Metrics	July			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	4	2	- 50.0%	22	22	0.0%
Closed Sales	7	6	- 14.3%	21	17	- 19.0%
Median Sales Price*	\$235,000	\$78,450	- 66.6%	\$299,000	\$210,000	- 29.8%
Inventory of Homes for Sale	95	82	- 13.7%	--	--	--
Months Supply of Inventory	22.1	20.5	- 7.2%	--	--	--
Cumulative Days on Market Until Sale	177	88	- 50.3%	238	134	- 43.7%
Percent of Original List Price Received*	96.2%	86.0%	- 10.6%	85.8%	84.2%	- 1.9%
New Listings	13	17	+ 30.8%	81	82	+ 1.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

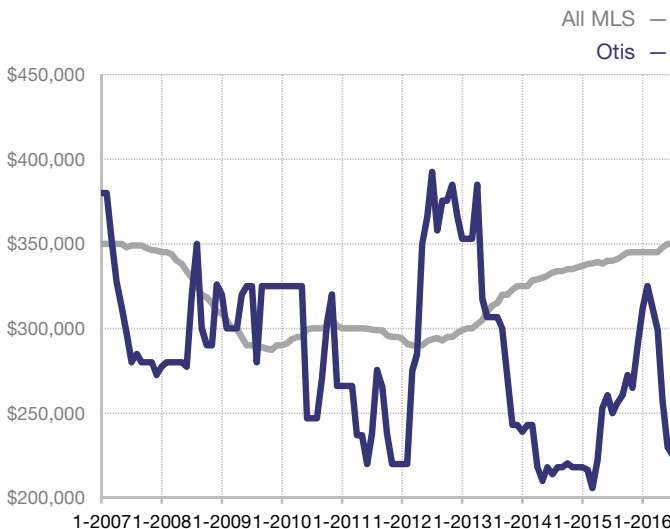
Condominium Properties

Key Metrics	July			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

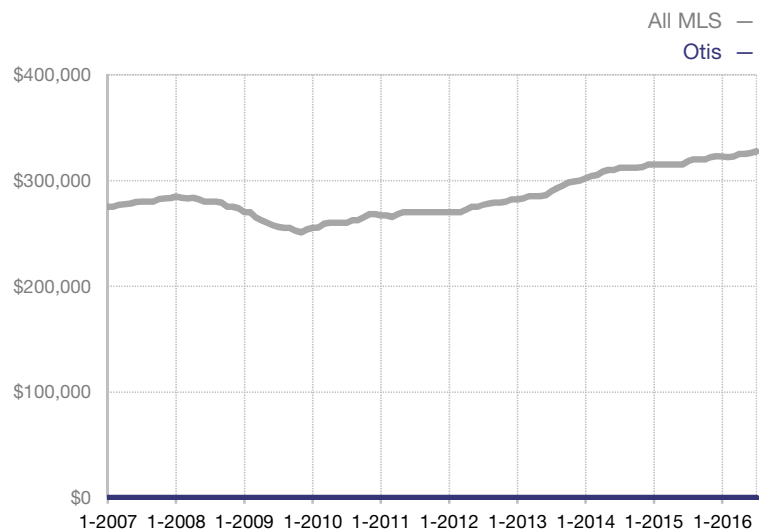
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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