

Local Market Update – August 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Athol

Single-Family Properties

Key Metrics	August			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	12	23	+ 91.7%	99	112	+ 13.1%
Closed Sales	12	18	+ 50.0%	92	101	+ 9.8%
Median Sales Price*	\$124,900	\$142,700	+ 14.3%	\$121,950	\$133,000	+ 9.1%
Inventory of Homes for Sale	76	64	- 15.8%	--	--	--
Months Supply of Inventory	6.9	5.2	- 24.6%	--	--	--
Cumulative Days on Market Until Sale	81	77	- 4.9%	135	108	- 20.0%
Percent of Original List Price Received*	96.3%	100.2%	+ 4.0%	92.2%	95.3%	+ 3.4%
New Listings	23	26	+ 13.0%	150	162	+ 8.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

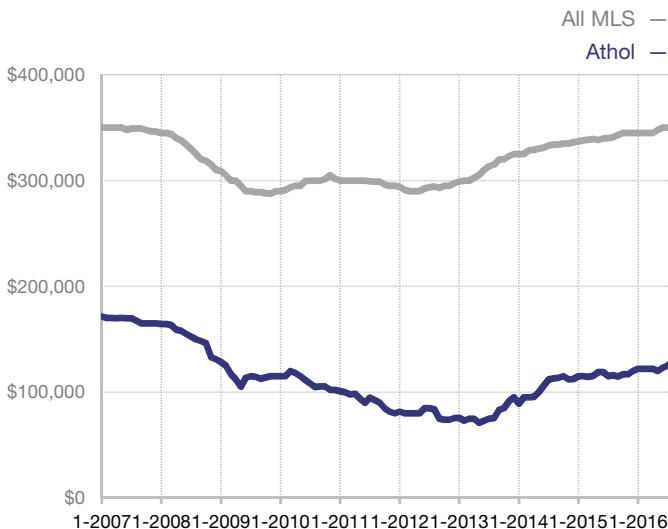
Condominium Properties

Key Metrics	August			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	1	--	0	4	--
Closed Sales	0	3	--	0	3	--
Median Sales Price*	\$0	\$46,000	--	\$0	\$46,000	--
Inventory of Homes for Sale	4	4	0.0%	--	--	--
Months Supply of Inventory	4.0	1.6	- 60.0%	--	--	--
Cumulative Days on Market Until Sale	0	109	--	0	109	--
Percent of Original List Price Received*	0.0%	100.0%	--	0.0%	100.0%	--
New Listings	0	2	--	4	9	+ 125.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

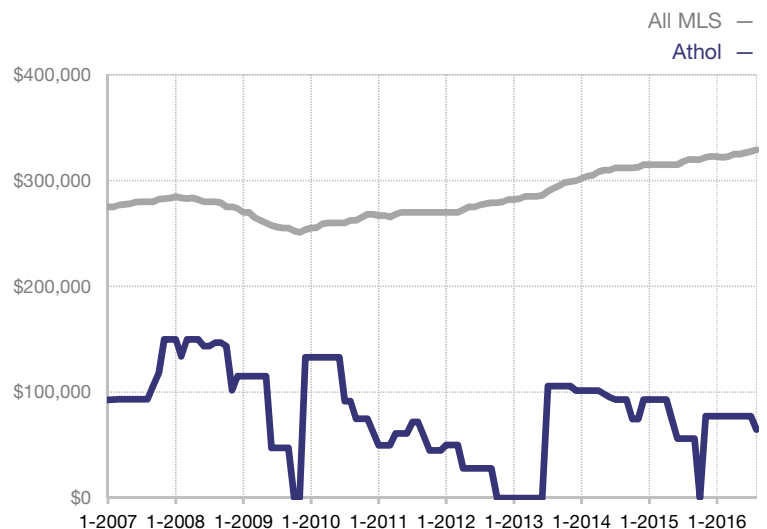
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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