

Local Market Update – August 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Rehoboth

Single-Family Properties

Key Metrics	August			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	13	14	+ 7.7%	77	89	+ 15.6%
Closed Sales	11	11	0.0%	71	79	+ 11.3%
Median Sales Price*	\$385,000	\$429,900	+ 11.7%	\$355,000	\$391,000	+ 10.1%
Inventory of Homes for Sale	96	66	- 31.3%	--	--	--
Months Supply of Inventory	10.5	7.2	- 31.4%	--	--	--
Cumulative Days on Market Until Sale	176	115	- 34.7%	147	128	- 12.9%
Percent of Original List Price Received*	93.8%	96.1%	+ 2.5%	94.9%	95.8%	+ 0.9%
New Listings	19	8	- 57.9%	148	147	- 0.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties

Key Metrics	August			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	1	4	+ 300.0%
Closed Sales	1	1	0.0%	1	4	+ 300.0%
Median Sales Price*	\$167,200	\$281,900	+ 68.6%	\$167,200	\$312,200	+ 86.7%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	90	251	+ 178.9%	90	109	+ 21.1%
Percent of Original List Price Received*	100.0%	97.6%	- 2.4%	100.0%	97.9%	- 2.1%
New Listings	0	0	--	2	3	+ 50.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

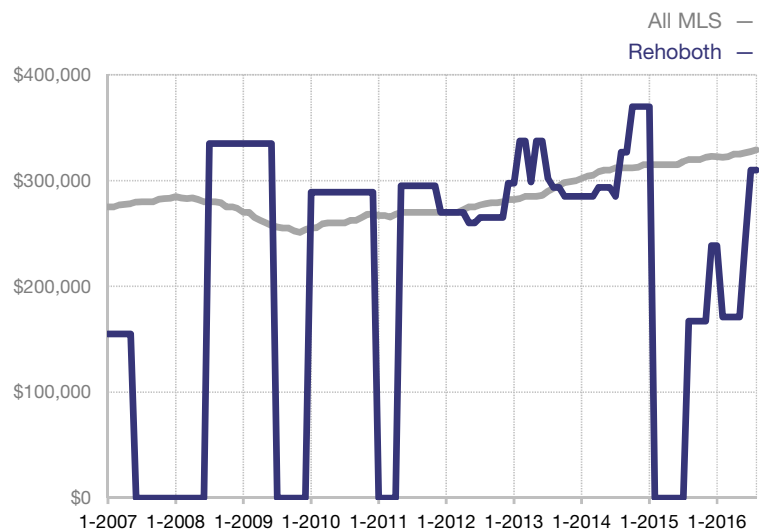
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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