

Local Market Update – September 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Heath

Single-Family Properties

Key Metrics	September			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	4	2	- 50.0%	5	13	+ 160.0%
Closed Sales	2	2	0.0%	3	12	+ 300.0%
Median Sales Price*	\$45,000	\$86,257	+ 91.7%	\$45,000	\$136,775	+ 203.9%
Inventory of Homes for Sale	22	13	- 40.9%	--	--	--
Months Supply of Inventory	12.6	5.4	- 57.1%	--	--	--
Cumulative Days on Market Until Sale	343	115	- 66.5%	260	238	- 8.5%
Percent of Original List Price Received*	64.3%	98.9%	+ 53.8%	74.4%	87.1%	+ 17.1%
New Listings	1	1	0.0%	21	20	- 4.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

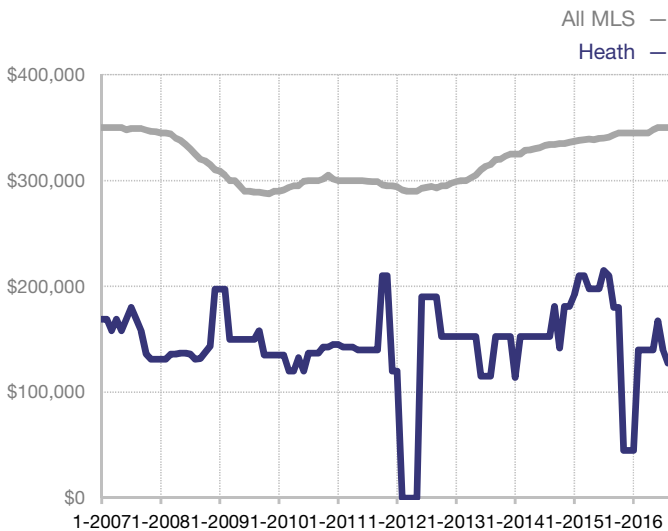
Condominium Properties

Key Metrics	September			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

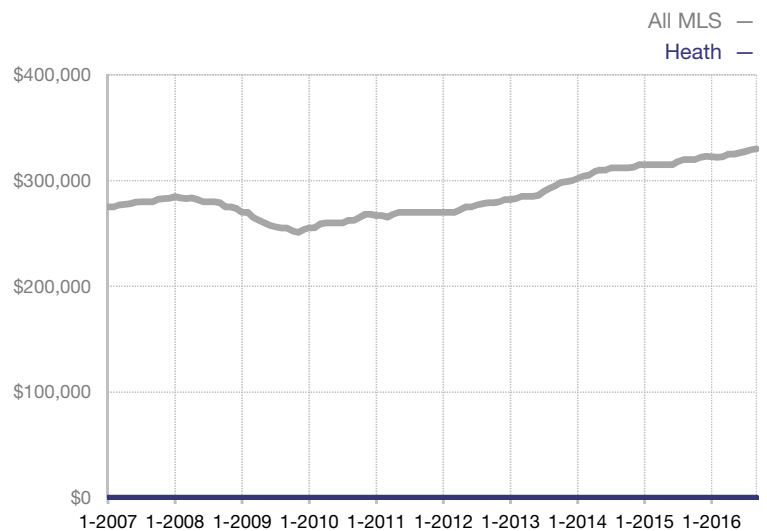
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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