

# Local Market Update – September 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## North Brookfield

### Single-Family Properties

Key Metrics	September			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	3	0	- 100.0%	39	40	+ 2.6%
Closed Sales	5	4	- 20.0%	33	43	+ 30.3%
Median Sales Price*	\$163,000	<b>\$161,450</b>	- 1.0%	\$199,000	<b>\$195,000</b>	- 2.0%
Inventory of Homes for Sale	22	20	- 9.1%	--	--	--
Months Supply of Inventory	5.9	4.3	- 27.1%	--	--	--
Cumulative Days on Market Until Sale	181	52	- 71.3%	116	126	+ 8.6%
Percent of Original List Price Received*	85.1%	90.1%	+ 5.9%	92.4%	95.2%	+ 3.0%
New Listings	3	3	0.0%	61	53	- 13.1%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

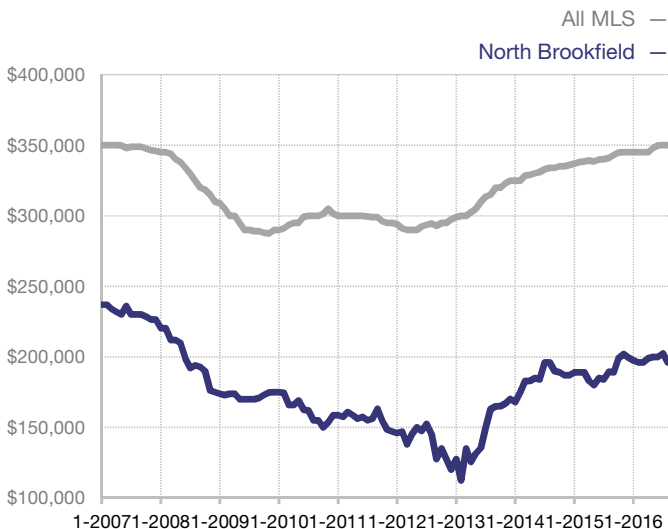
### Condominium Properties

Key Metrics	September			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	2	--	3	2	- 33.3%
Closed Sales	0	0	--	1	1	0.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$128,000	<b>\$104,000</b>	- 18.8%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	2.0	1.3	- 35.0%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	11	491	+ 4,363.6%
Percent of Original List Price Received*	0.0%	0.0%	--	100.0%	71.7%	- 28.3%
New Listings	0	2	--	3	3	0.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

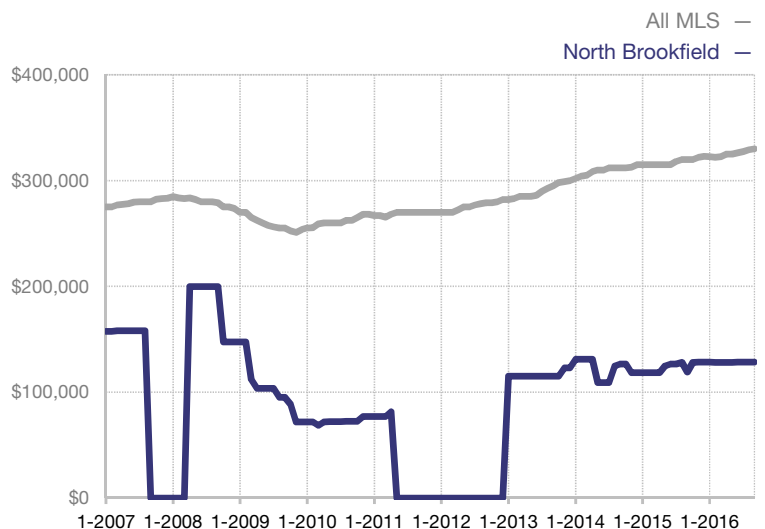
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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