

# Local Market Update – September 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Pelham

### Single-Family Properties

Key Metrics	September			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	3	2	- 33.3%	13	13	0.0%
Closed Sales	1	2	+ 100.0%	10	11	+ 10.0%
Median Sales Price*	\$260,500	<b>\$181,800</b>	- 30.2%	\$292,000	<b>\$269,000</b>	- 7.9%
Inventory of Homes for Sale	25	13	- 48.0%	--	--	--
Months Supply of Inventory	17.3	6.9	- 60.1%	--	--	--
Cumulative Days on Market Until Sale	57	84	+ 47.4%	154	243	+ 57.8%
Percent of Original List Price Received*	102.2%	<b>84.2%</b>	- 17.6%	91.8%	<b>83.8%</b>	- 8.7%
New Listings	2	1	- 50.0%	33	22	- 33.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

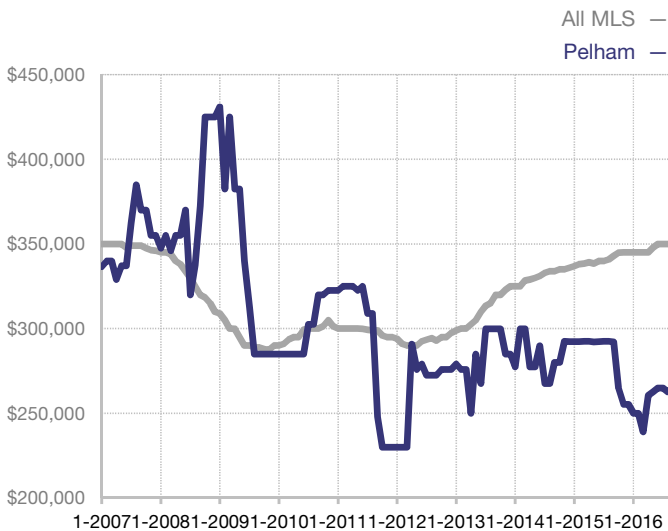
### Condominium Properties

Key Metrics	September			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
New Listings	0	0	--	0	0	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

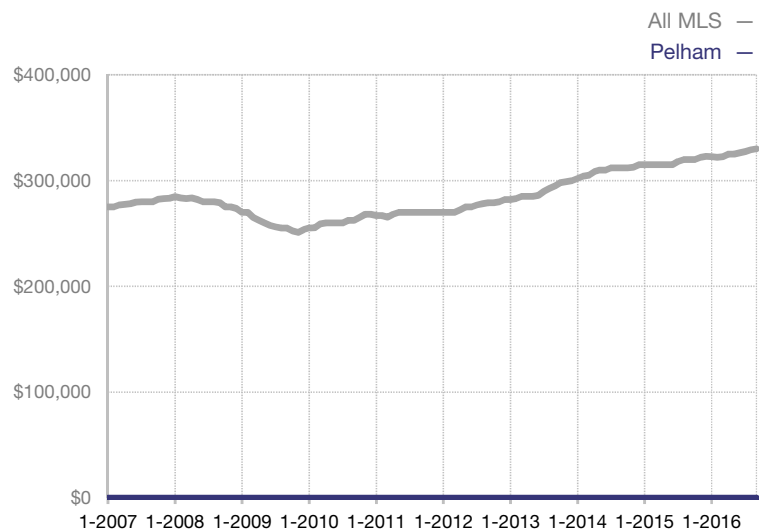
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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