

Local Market Update – September 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Sutton

Single-Family Properties

Key Metrics	September			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	8	5	- 37.5%	87	92	+ 5.7%
Closed Sales	7	13	+ 85.7%	87	93	+ 6.9%
Median Sales Price*	\$275,000	\$340,000	+ 23.6%	\$360,000	\$365,625	+ 1.6%
Inventory of Homes for Sale	51	22	- 56.9%	--	--	--
Months Supply of Inventory	5.5	2.3	- 58.2%	--	--	--
Cumulative Days on Market Until Sale	52	36	- 30.8%	98	97	- 1.0%
Percent of Original List Price Received*	96.8%	97.0%	+ 0.2%	94.6%	96.7%	+ 2.2%
New Listings	9	6	- 33.3%	136	115	- 15.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

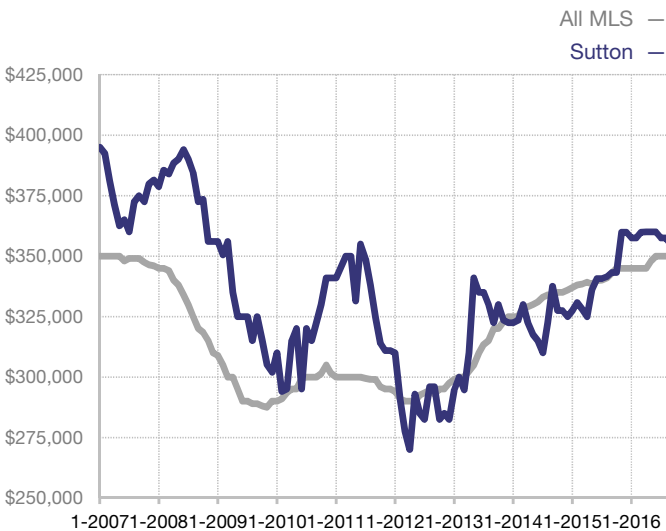
Condominium Properties

Key Metrics	September			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	2	3	+ 50.0%	11	15	+ 36.4%
Closed Sales	0	1	--	9	12	+ 33.3%
Median Sales Price*	\$0	\$160,000	--	\$254,900	\$261,751	+ 2.7%
Inventory of Homes for Sale	8	1	- 87.5%	--	--	--
Months Supply of Inventory	4.0	0.6	- 85.0%	--	--	--
Cumulative Days on Market Until Sale	0	61	--	63	95	+ 50.8%
Percent of Original List Price Received*	0.0%	91.5%	--	98.2%	96.0%	- 2.2%
New Listings	0	1	--	19	17	- 10.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

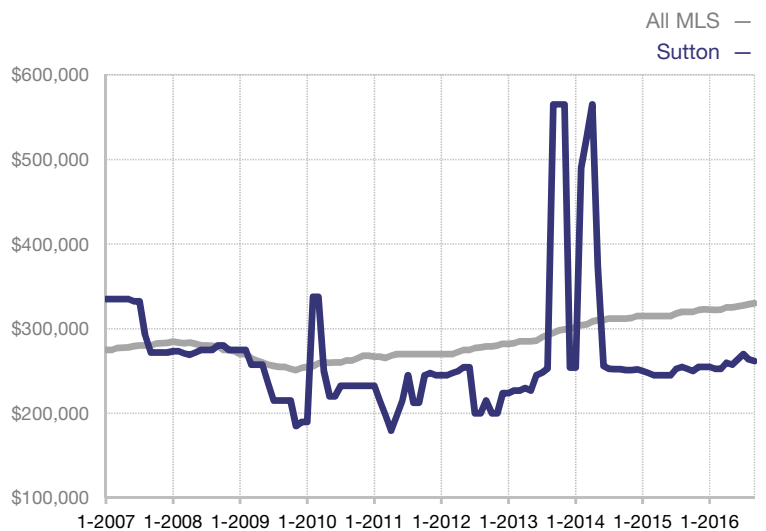
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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