

Local Market Update – September 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Winthrop

Single-Family Properties

Key Metrics	September			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	7	2	- 71.4%	75	60	- 20.0%
Closed Sales	16	7	- 56.3%	69	64	- 7.2%
Median Sales Price*	\$360,000	\$444,000	+ 23.3%	\$375,000	\$412,500	+ 10.0%
Inventory of Homes for Sale	27	9	- 66.7%	--	--	--
Months Supply of Inventory	3.9	1.3	- 66.7%	--	--	--
Cumulative Days on Market Until Sale	84	47	- 44.0%	74	54	- 27.0%
Percent of Original List Price Received*	95.1%	98.6%	+ 3.7%	95.9%	98.3%	+ 2.5%
New Listings	17	5	- 70.6%	94	78	- 17.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties

Key Metrics	September			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	7	4	- 42.9%	71	70	- 1.4%
Closed Sales	9	2	- 77.8%	60	62	+ 3.3%
Median Sales Price*	\$317,500	\$392,450	+ 23.6%	\$283,000	\$294,900	+ 4.2%
Inventory of Homes for Sale	33	19	- 42.4%	--	--	--
Months Supply of Inventory	5.2	2.6	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	52	30	- 42.3%	78	74	- 5.1%
Percent of Original List Price Received*	94.0%	99.2%	+ 5.5%	96.9%	97.3%	+ 0.4%
New Listings	14	7	- 50.0%	107	99	- 7.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

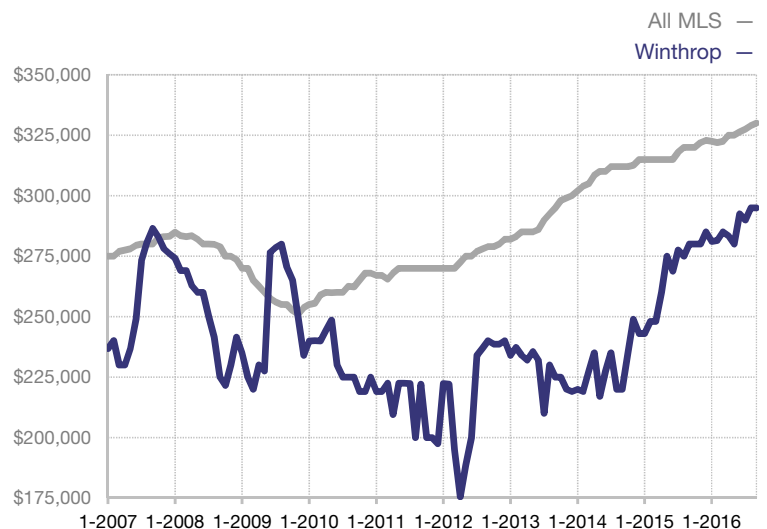
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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