

Local Market Update – October 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Bourne

Single-Family Properties

Key Metrics	October			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	24	22	- 8.3%	169	177	+ 4.7%
Closed Sales	11	13	+ 18.2%	150	160	+ 6.7%
Median Sales Price*	\$300,000	\$420,000	+ 40.0%	\$318,000	\$321,500	+ 1.1%
Inventory of Homes for Sale	145	119	- 17.9%	--	--	--
Months Supply of Inventory	10.2	7.4	- 27.5%	--	--	--
Cumulative Days on Market Until Sale	110	98	- 10.9%	132	129	- 2.3%
Percent of Original List Price Received*	91.4%	92.3%	+ 1.0%	93.2%	93.6%	+ 0.4%
New Listings	27	21	- 22.2%	326	291	- 10.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

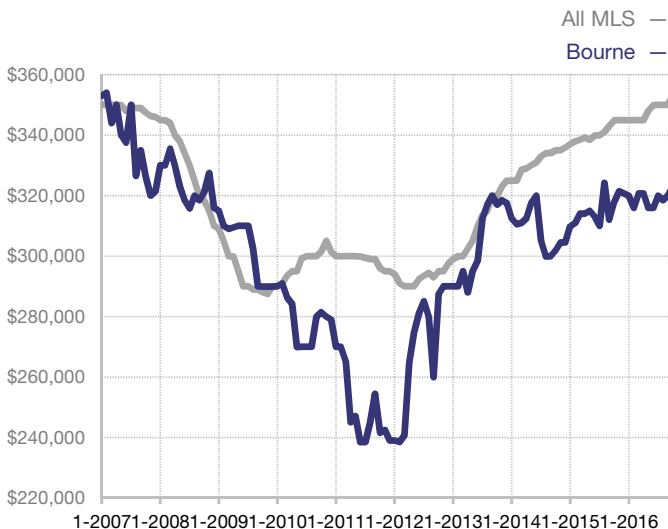
Condominium Properties

Key Metrics	October			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	3	5	+ 66.7%	30	53	+ 76.7%
Closed Sales	3	4	+ 33.3%	29	49	+ 69.0%
Median Sales Price*	\$319,900	\$386,750	+ 20.9%	\$195,000	\$215,000	+ 10.3%
Inventory of Homes for Sale	30	28	- 6.7%	--	--	--
Months Supply of Inventory	10.0	6.3	- 37.0%	--	--	--
Cumulative Days on Market Until Sale	117	118	+ 0.9%	143	94	- 34.3%
Percent of Original List Price Received*	95.0%	94.2%	- 0.8%	94.2%	95.4%	+ 1.3%
New Listings	6	2	- 66.7%	49	79	+ 61.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

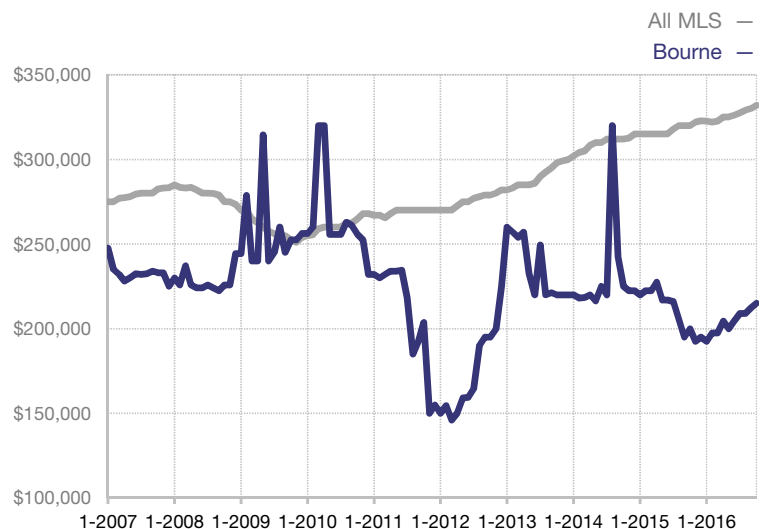
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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