Northborough

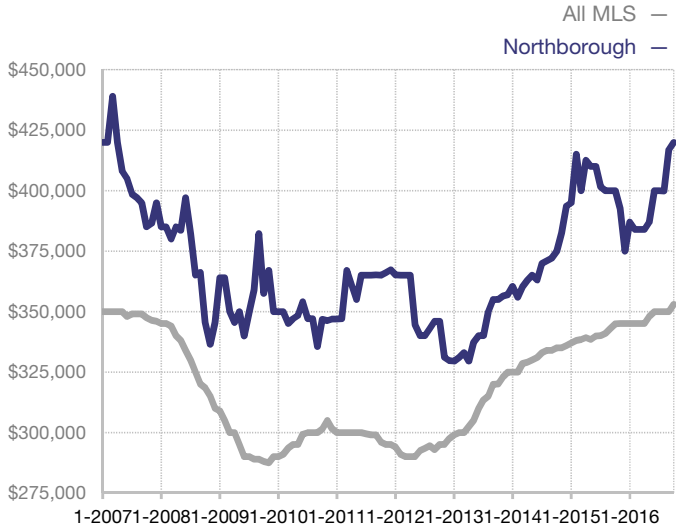
Single-Family Properties	October			Year to Date		
Key Metrics	**2015**	**2016**	**+ / –**	**2015**	**2016**	**+ / –**
Pending Sales	16	**14**	- 12.5%	132	**152**	+ 15.2%
Closed Sales	17	**14**	- 17.6%	117	**140**	+ 19.7%
Median Sales Price*	$371,080	**$400,750**	+ 8.0%	$390,000	**$430,000**	+ 10.3%
Inventory of Homes for Sale	57	**48**	- 15.8%	--	--	--
Months Supply of Inventory	4.7	**3.4**	- 27.7%	--	--	--
Cumulative Days on Market Until Sale	71	**77**	+ 8.5%	73	**86**	+ 17.8%
Percent of Original List Price Received*	95.1%	**95.8%**	+ 0.7%	96.7%	**96.9%**	+ 0.2%
New Listings	14	**21**	+ 50.0%	182	**200**	+ 9.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

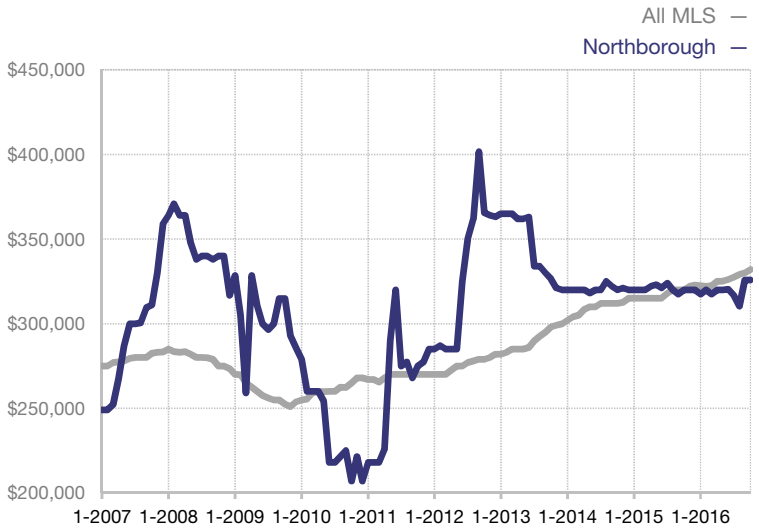
Condominium Properties	October			Year to Date		
Key Metrics	**2015**	**2016**	**+ / –**	**2015**	**2016**	**+ / –**
Pending Sales	3	**8**	+ 166.7%	41	**49**	+ 19.5%
Closed Sales	2	**6**	+ 200.0%	42	**41**	- 2.4%
Median Sales Price*	$326,225	**$326,000**	- 0.1%	$320,000	**$335,000**	+ 4.7%
Inventory of Homes for Sale	12	**6**	- 50.0%	--	--	--
Months Supply of Inventory	2.9	**1.4**	- 51.7%	--	--	--
Cumulative Days on Market Until Sale	58	**125**	+ 115.5%	81	**81**	0.0%
Percent of Original List Price Received*	95.9%	**97.7%**	+ 1.9%	95.6%	**97.4%**	+ 1.9%
New Listings	3	**3**	0.0%	51	**54**	+ 5.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation



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