

# Local Market Update – November 2016

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## Brimfield

### Single-Family Properties

| Key Metrics                              | November  |                  |          | Year to Date |                  |         |
|--|-----------|------------------|----------|--------------|------------------|---------|
|  | 2015      | 2016             | + / -    | 2015         | 2016             | + / -   |
| Pending Sales                            | 6         | 3                | - 50.0%  | 40           | 52               | + 30.0% |
| Closed Sales                             | 6         | 2                | - 66.7%  | 33           | 46               | + 39.4% |
| Median Sales Price*                      | \$157,000 | <b>\$155,250</b> | - 1.1%   | \$212,000    | <b>\$244,500</b> | + 15.3% |
| Inventory of Homes for Sale              | 23        | 16               | - 30.4%  | --           | --               | --      |
| Months Supply of Inventory               | 6.7       | 3.7              | - 44.8%  | --           | --               | --      |
| Cumulative Days on Market Until Sale     | 123       | 76               | - 38.2%  | 120          | 132              | + 10.0% |
| Percent of Original List Price Received* | 95.0%     | 87.8%            | - 7.6%   | 94.8%        | 92.4%            | - 2.5%  |
| New Listings                             | 2         | 5                | + 150.0% | 69           | 73               | + 5.8%  |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

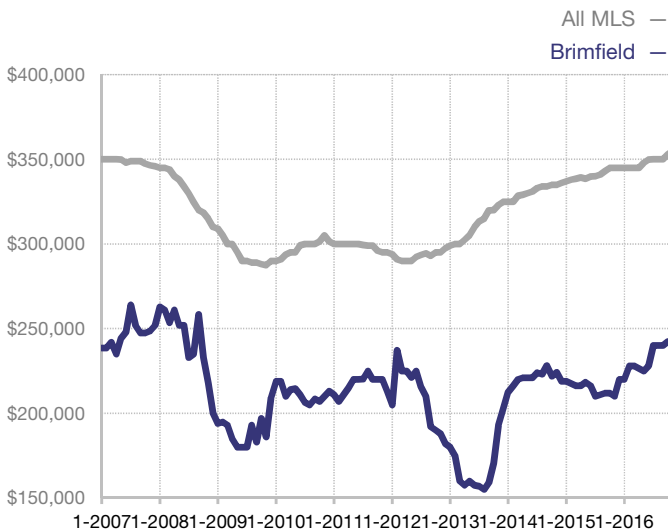
### Condominium Properties

| Key Metrics                              | November |            |       | Year to Date |            |       |
|--|----------|------------|-------|--------------|------------|-------|
|  | 2015     | 2016       | + / - | 2015         | 2016       | + / - |
| Pending Sales                            | 0        | 0          | --    | 0            | 0          | --    |
| Closed Sales                             | 0        | 0          | --    | 0            | 0          | --    |
| Median Sales Price*                      | \$0      | <b>\$0</b> | --    | \$0          | <b>\$0</b> | --    |
| Inventory of Homes for Sale              | 0        | 0          | --    | --           | --         | --    |
| Months Supply of Inventory               | 0.0      | 0.0        | --    | --           | --         | --    |
| Cumulative Days on Market Until Sale     | 0        | 0          | --    | 0            | 0          | --    |
| Percent of Original List Price Received* | 0.0%     | 0.0%       | --    | 0.0%         | 0.0%       | --    |
| New Listings                             | 0        | 0          | --    | 0            | 0          | --    |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

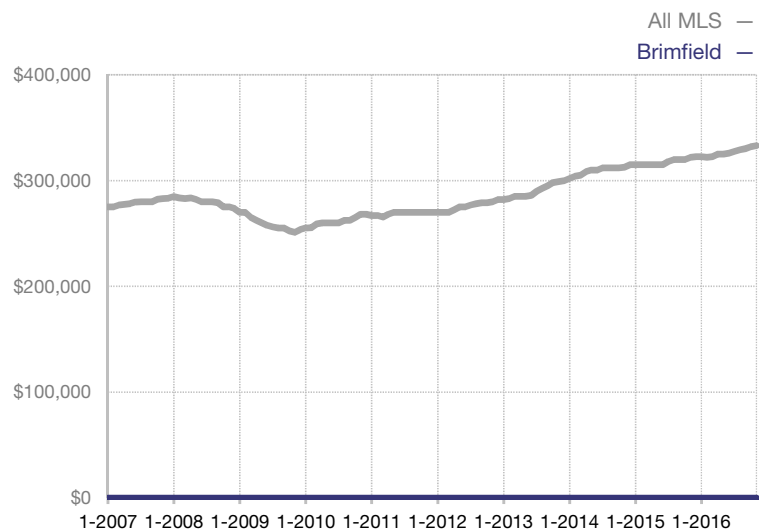
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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