

Local Market Update – November 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Canton

Single-Family Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	18	24	+ 33.3%	203	228	+ 12.3%
Closed Sales	14	21	+ 50.0%	181	208	+ 14.9%
Median Sales Price*	\$574,650	\$530,000	- 7.8%	\$488,000	\$525,500	+ 7.7%
Inventory of Homes for Sale	69	38	- 44.9%	--	--	--
Months Supply of Inventory	4.2	2.1	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	72	91	+ 26.4%	79	80	+ 1.3%
Percent of Original List Price Received*	95.3%	98.5%	+ 3.4%	95.5%	97.5%	+ 2.1%
New Listings	19	17	- 10.5%	298	304	+ 2.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

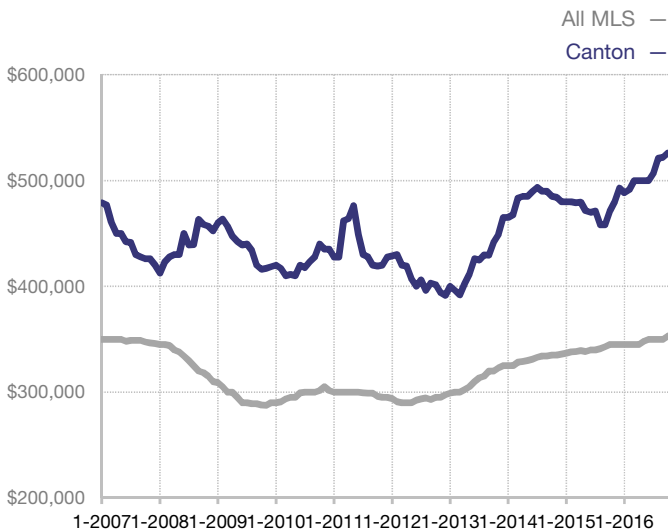
Condominium Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	8	10	+ 25.0%	121	121	0.0%
Closed Sales	8	6	- 25.0%	127	107	- 15.7%
Median Sales Price*	\$297,750	\$338,750	+ 13.8%	\$342,000	\$350,000	+ 2.3%
Inventory of Homes for Sale	23	16	- 30.4%	--	--	--
Months Supply of Inventory	1.9	1.6	- 15.8%	--	--	--
Cumulative Days on Market Until Sale	79	19	- 75.9%	69	48	- 30.4%
Percent of Original List Price Received*	97.8%	99.5%	+ 1.7%	97.7%	98.3%	+ 0.6%
New Listings	4	7	+ 75.0%	142	155	+ 9.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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