

Local Market Update – November 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Dover

Single-Family Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	4	9	+ 125.0%	80	115	+ 43.8%
Closed Sales	5	7	+ 40.0%	70	103	+ 47.1%
Median Sales Price*	\$839,000	\$1,077,000	+ 28.4%	\$995,000	\$1,052,000	+ 5.7%
Inventory of Homes for Sale	65	61	- 6.2%	--	--	--
Months Supply of Inventory	9.5	6.5	- 31.6%	--	--	--
Cumulative Days on Market Until Sale	105	75	- 28.6%	162	130	- 19.8%
Percent of Original List Price Received*	95.4%	97.6%	+ 2.3%	95.1%	94.4%	- 0.7%
New Listings	4	5	+ 25.0%	163	183	+ 12.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

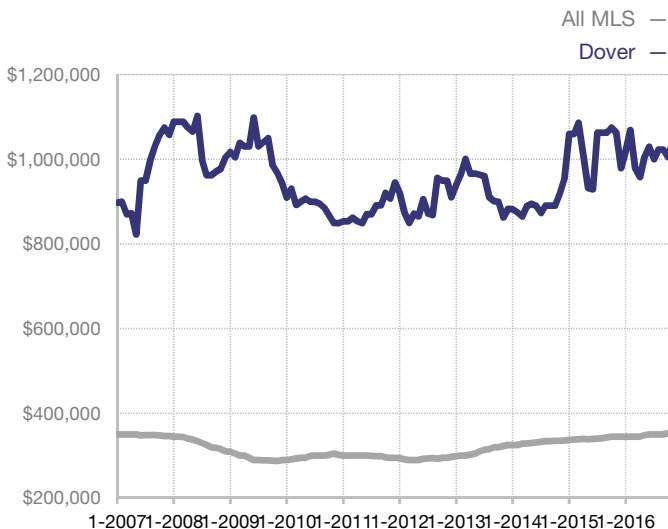
Condominium Properties

Key Metrics	November			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	0	1	--	7	6	- 14.3%
Closed Sales	0	2	--	7	5	- 28.6%
Median Sales Price*	\$0	\$501,500	--	\$500,000	\$525,000	+ 5.0%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.8	--	--	--	--
Cumulative Days on Market Until Sale	0	43	--	35	30	- 14.3%
Percent of Original List Price Received*	0.0%	98.4%	--	98.3%	99.2%	+ 0.9%
New Listings	0	1	--	7	8	+ 14.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

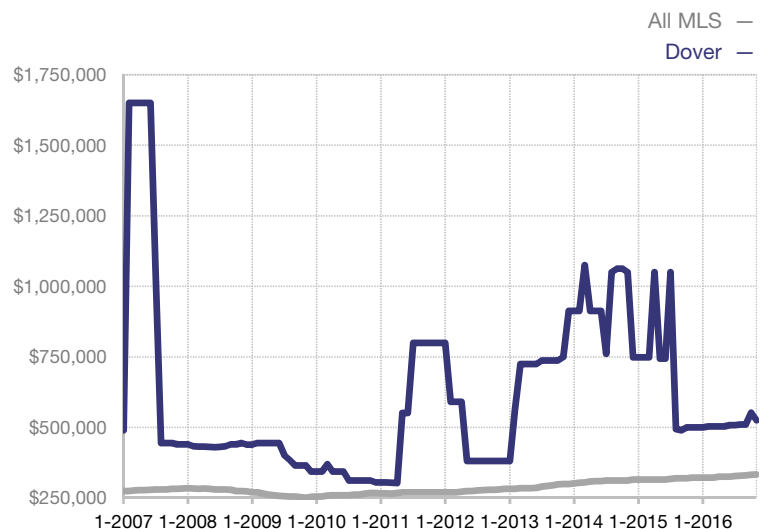
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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