

Local Market Update – December 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Mansfield

Single-Family Properties

Key Metrics	December			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	12	9	- 25.0%	174	182	+ 4.6%
Closed Sales	6	15	+ 150.0%	167	189	+ 13.2%
Median Sales Price*	\$342,750	\$385,000	+ 12.3%	\$369,000	\$444,900	+ 20.6%
Inventory of Homes for Sale	21	13	- 38.1%	--	--	--
Months Supply of Inventory	1.5	0.8	- 46.7%	--	--	--
Cumulative Days on Market Until Sale	84	31	- 63.1%	66	52	- 21.2%
Percent of Original List Price Received*	100.2%	97.8%	- 2.4%	97.8%	98.4%	+ 0.6%
New Listings	5	8	+ 60.0%	209	209	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

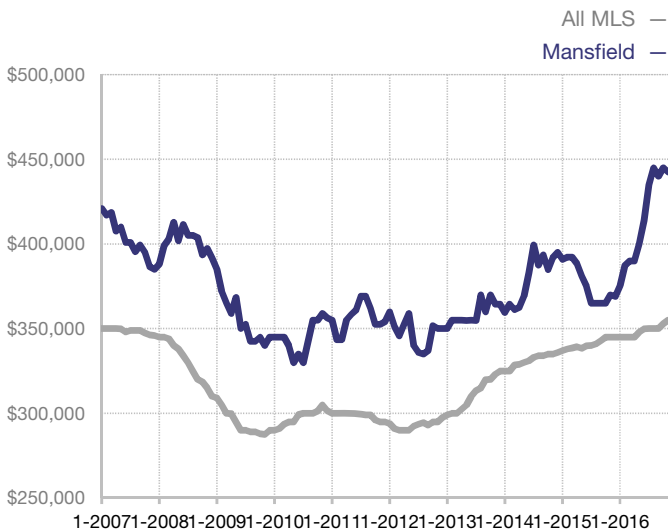
Condominium Properties

Key Metrics	December			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	2	5	+ 150.0%	54	61	+ 13.0%
Closed Sales	4	4	0.0%	54	58	+ 7.4%
Median Sales Price*	\$152,750	\$190,000	+ 24.4%	\$168,700	\$223,500	+ 32.5%
Inventory of Homes for Sale	11	4	- 63.6%	--	--	--
Months Supply of Inventory	2.4	0.8	- 66.7%	--	--	--
Cumulative Days on Market Until Sale	58	49	- 15.5%	54	85	+ 57.4%
Percent of Original List Price Received*	96.2%	93.0%	- 3.3%	94.6%	96.6%	+ 2.1%
New Listings	0	1	--	71	67	- 5.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

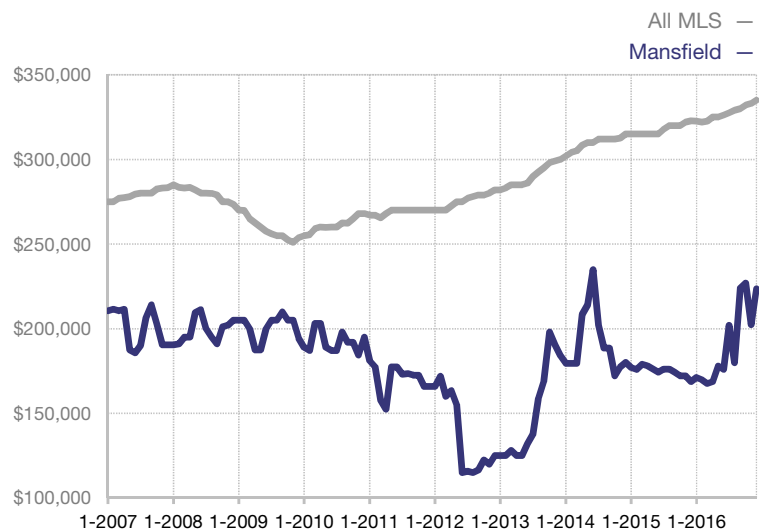
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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