

Local Market Update – December 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Templeton

Single-Family Properties

Key Metrics	December			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	6	5	- 16.7%	98	91	- 7.1%
Closed Sales	7	4	- 42.9%	91	85	- 6.6%
Median Sales Price*	\$209,900	\$135,000	- 35.7%	\$175,000	\$217,000	+ 24.0%
Inventory of Homes for Sale	23	14	- 39.1%	--	--	--
Months Supply of Inventory	2.8	2.0	- 28.6%	--	--	--
Cumulative Days on Market Until Sale	79	71	- 10.1%	114	72	- 36.8%
Percent of Original List Price Received*	99.2%	97.2%	- 2.0%	95.9%	98.1%	+ 2.3%
New Listings	4	4	0.0%	129	114	- 11.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

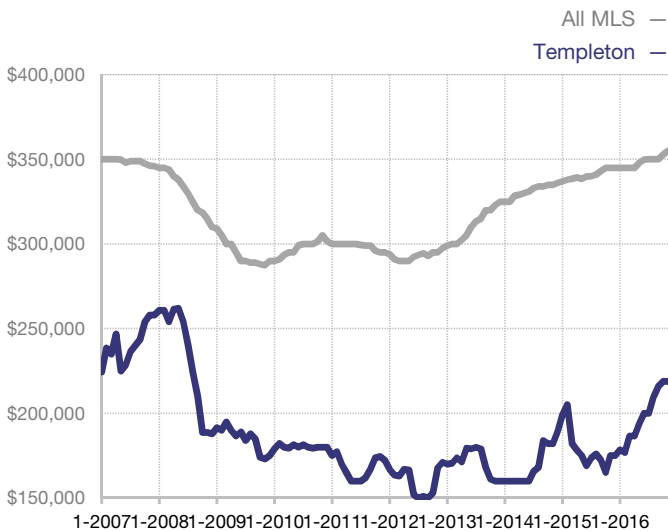
Condominium Properties

Key Metrics	December			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	1	1	0.0%	7	13	+ 85.7%
Closed Sales	0	1	--	8	13	+ 62.5%
Median Sales Price*	\$0	\$122,000	--	\$114,200	\$136,500	+ 19.5%
Inventory of Homes for Sale	3	0	- 100.0%	--	--	--
Months Supply of Inventory	2.6	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	98	--	134	90	- 32.8%
Percent of Original List Price Received*	0.0%	98.5%	--	96.1%	89.0%	- 7.4%
New Listings	1	1	0.0%	11	15	+ 36.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

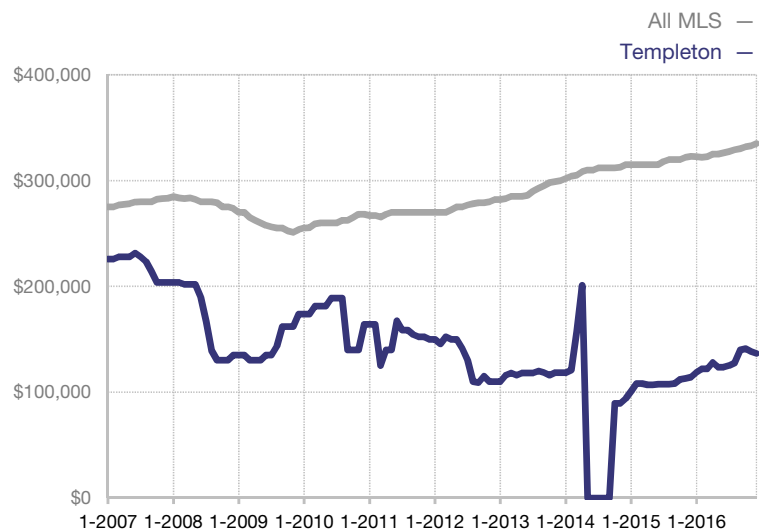
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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