

# Local Market Update – December 2016

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Walpole

### Single-Family Properties

Key Metrics	December			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	10	15	+ 50.0%	232	264	+ 13.8%
Closed Sales	21	17	- 19.0%	239	252	+ 5.4%
Median Sales Price*	\$455,000	<b>\$499,900</b>	+ 9.9%	\$505,000	<b>\$469,950</b>	- 6.9%
Inventory of Homes for Sale	46	23	- 50.0%	--	--	--
Months Supply of Inventory	2.3	1.1	- 52.2%	--	--	--
Cumulative Days on Market Until Sale	113	47	- 58.4%	74	68	- 8.1%
Percent of Original List Price Received*	96.8%	95.1%	- 1.8%	98.3%	98.5%	+ 0.2%
New Listings	9	12	+ 33.3%	325	301	- 7.4%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

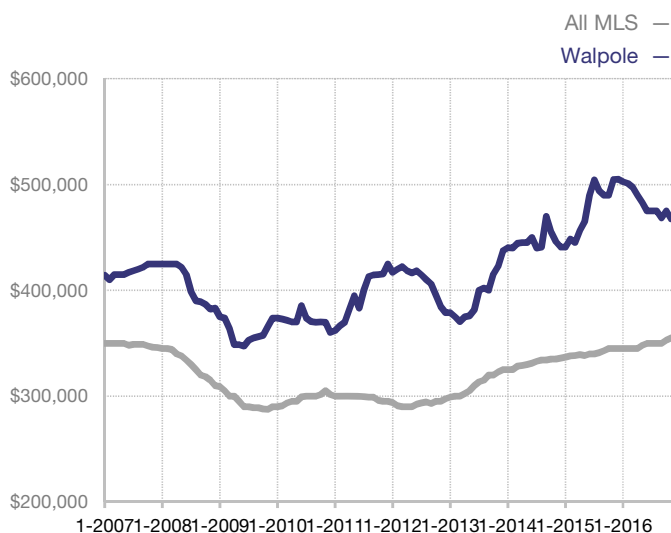
### Condominium Properties

Key Metrics	December			Year to Date		
	2015	2016	+ / -	2015	2016	+ / -
Pending Sales	3	1	- 66.7%	70	69	- 1.4%
Closed Sales	5	7	+ 40.0%	74	68	- 8.1%
Median Sales Price*	\$285,000	<b>\$305,000</b>	+ 7.0%	\$282,500	<b>\$312,500</b>	+ 10.6%
Inventory of Homes for Sale	21	13	- 38.1%	--	--	--
Months Supply of Inventory	3.4	2.3	- 32.4%	--	--	--
Cumulative Days on Market Until Sale	101	33	- 67.3%	69	56	- 18.8%
Percent of Original List Price Received*	94.4%	94.2%	- 0.2%	95.1%	96.9%	+ 1.9%
New Listings	2	3	+ 50.0%	101	76	- 24.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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