

Local Market Update – June 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Brewster

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	15	14	- 6.7%	89	86	- 3.4%
Closed Sales	20	18	- 10.0%	88	89	+ 1.1%
Median Sales Price*	\$422,500	\$410,000	- 3.0%	\$407,000	\$430,000	+ 5.7%
Inventory of Homes for Sale	120	81	- 32.5%	--	--	--
Months Supply of Inventory	7.8	5.3	- 32.1%	--	--	--
Cumulative Days on Market Until Sale	89	69	- 22.5%	152	139	- 8.6%
Percent of Original List Price Received*	95.0%	95.9%	+ 0.9%	93.1%	93.4%	+ 0.3%
New Listings	30	28	- 6.7%	145	117	- 19.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

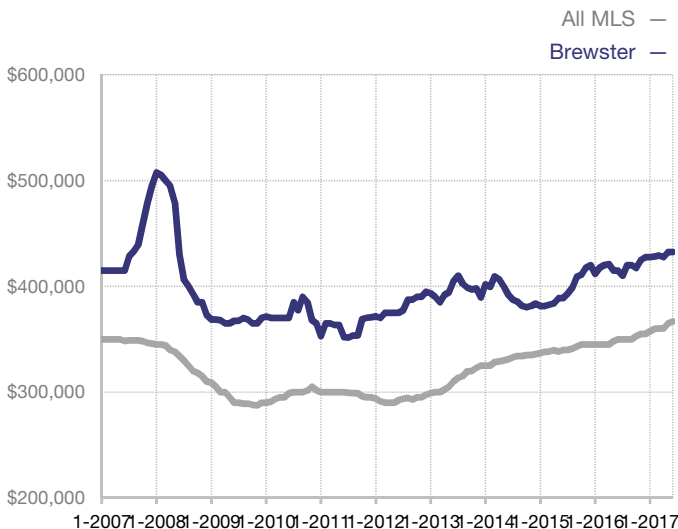
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	9	7	- 22.2%	69	39	- 43.5%
Closed Sales	14	9	- 35.7%	63	37	- 41.3%
Median Sales Price*	\$261,000	\$178,500	- 31.6%	\$220,000	\$210,000	- 4.5%
Inventory of Homes for Sale	53	22	- 58.5%	--	--	--
Months Supply of Inventory	4.6	2.6	- 43.5%	--	--	--
Cumulative Days on Market Until Sale	137	67	- 51.1%	126	85	- 32.5%
Percent of Original List Price Received*	94.8%	96.0%	+ 1.3%	95.3%	94.9%	- 0.4%
New Listings	12	10	- 16.7%	86	48	- 44.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

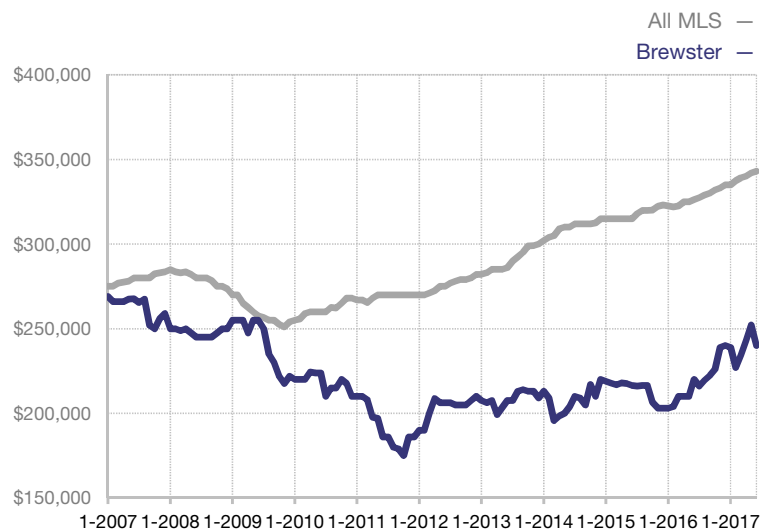
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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