

Local Market Update – June 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Holden

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	27	23	- 14.8%	170	144	- 15.3%
Closed Sales	45	30	- 33.3%	128	124	- 3.1%
Median Sales Price*	\$330,000	\$362,500	+ 9.8%	\$312,750	\$334,000	+ 6.8%
Inventory of Homes for Sale	85	59	- 30.6%	--	--	--
Months Supply of Inventory	3.5	2.3	- 34.3%	--	--	--
Cumulative Days on Market Until Sale	81	52	- 35.8%	97	67	- 30.9%
Percent of Original List Price Received*	98.0%	98.6%	+ 0.6%	97.0%	98.5%	+ 1.5%
New Listings	39	33	- 15.4%	224	180	- 19.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

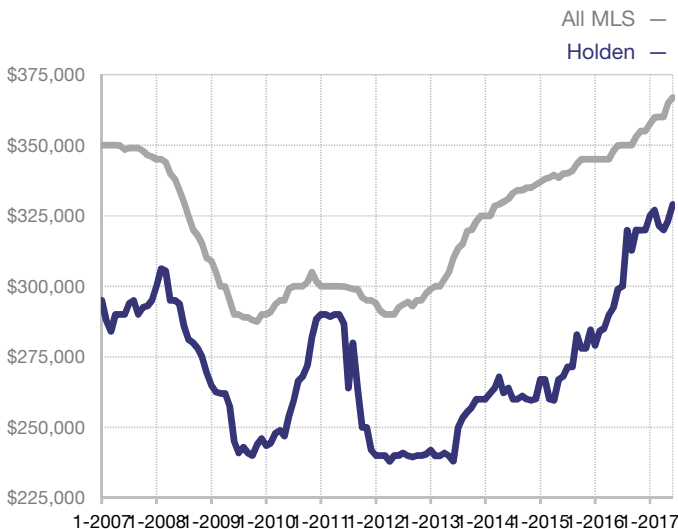
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	4	4	0.0%	37	24	- 35.1%
Closed Sales	8	3	- 62.5%	33	25	- 24.2%
Median Sales Price*	\$287,250	\$192,500	- 33.0%	\$180,000	\$196,500	+ 9.2%
Inventory of Homes for Sale	21	12	- 42.9%	--	--	--
Months Supply of Inventory	4.8	2.3	- 52.1%	--	--	--
Cumulative Days on Market Until Sale	132	78	- 40.9%	103	60	- 41.7%
Percent of Original List Price Received*	98.5%	95.0%	- 3.6%	96.5%	96.5%	0.0%
New Listings	8	5	- 37.5%	48	33	- 31.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

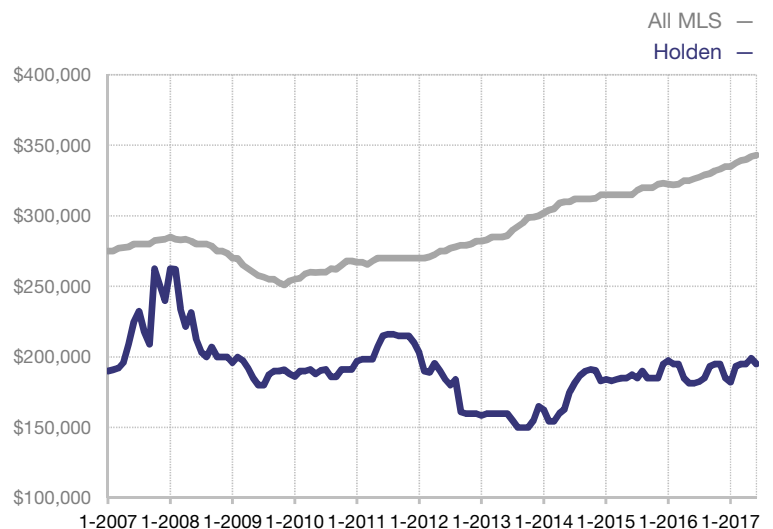
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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