

Local Market Update – June 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Swampscott

Single-Family Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	15	17	+ 13.3%	91	83	- 8.8%
Closed Sales	18	17	- 5.6%	75	53	- 29.3%
Median Sales Price*	\$597,500	\$689,000	+ 15.3%	\$485,000	\$539,900	+ 11.3%
Inventory of Homes for Sale	46	35	- 23.9%	--	--	--
Months Supply of Inventory	3.1	3.1	0.0%	--	--	--
Cumulative Days on Market Until Sale	85	112	+ 31.8%	123	77	- 37.4%
Percent of Original List Price Received*	97.6%	94.6%	- 3.1%	96.3%	96.4%	+ 0.1%
New Listings	28	22	- 21.4%	118	104	- 11.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

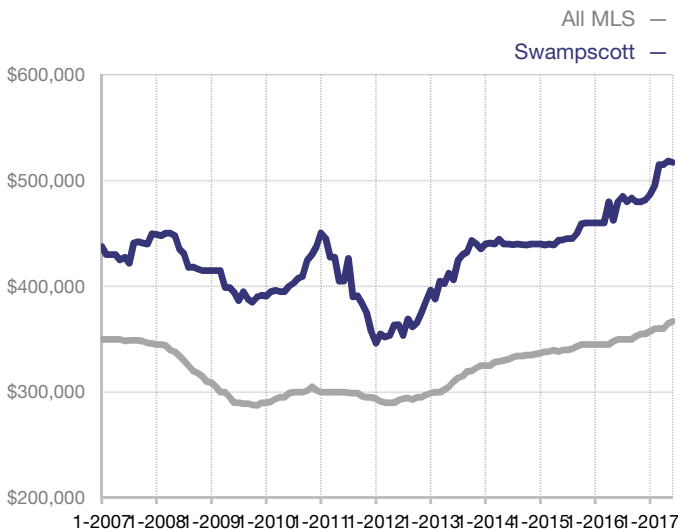
Condominium Properties

Key Metrics	June			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	4	5	+ 25.0%	31	45	+ 45.2%
Closed Sales	10	7	- 30.0%	31	37	+ 19.4%
Median Sales Price*	\$315,000	\$320,000	+ 1.6%	\$254,900	\$290,000	+ 13.8%
Inventory of Homes for Sale	14	3	- 78.6%	--	--	--
Months Supply of Inventory	2.3	0.6	- 73.9%	--	--	--
Cumulative Days on Market Until Sale	94	40	- 57.4%	116	61	- 47.4%
Percent of Original List Price Received*	95.8%	100.3%	+ 4.7%	94.6%	97.7%	+ 3.3%
New Listings	6	5	- 16.7%	36	40	+ 11.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

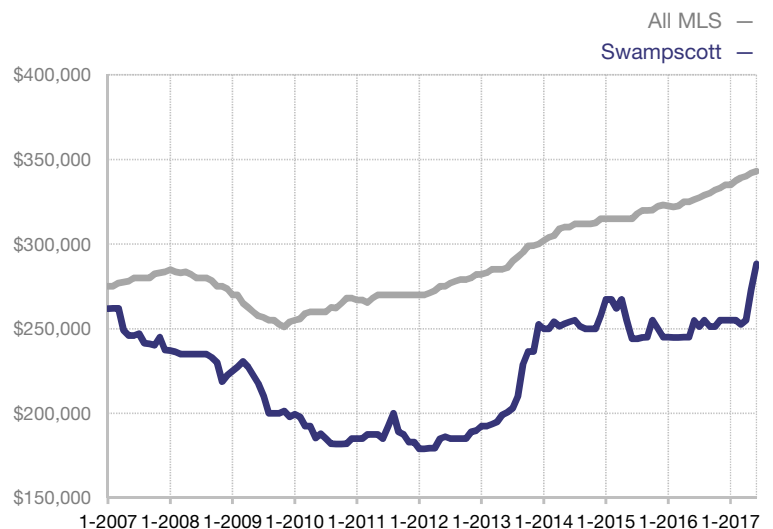
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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