West Newbury

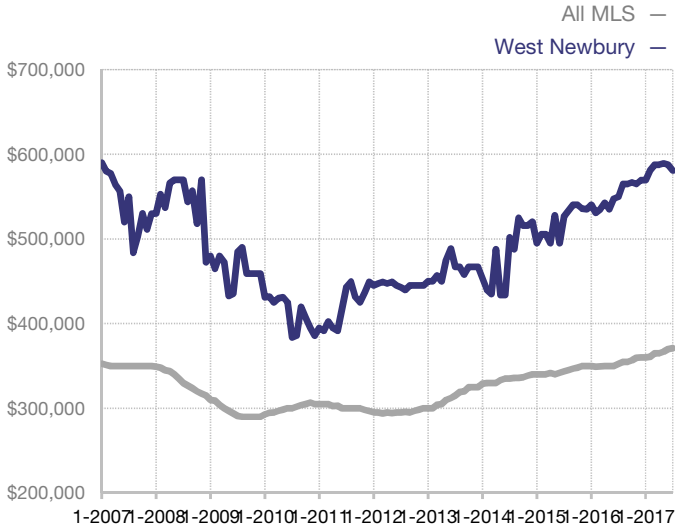
Single-Family Properties	July			Year to Date		
Key Metrics	**2016**	**2017**	**+ / –**	**2016**	**2017**	**+ / –**
Pending Sales	3	**14**	+ 366.7%	34	**52**	+ 52.9%
Closed Sales	6	**13**	+ 116.7%	31	**39**	+ 25.8%
Median Sales Price*	$588,750	**$522,500**	- 11.3%	$565,000	**$530,000**	- 6.2%
Inventory of Homes for Sale	34	**24**	- 29.4%	--	--	--
Months Supply of Inventory	6.7	**4.0**	- 40.3%	--	--	--
Cumulative Days on Market Until Sale	72	**103**	+ 43.1%	105	**111**	+ 5.7%
Percent of Original List Price Received*	95.7%	**98.3%**	+ 2.7%	96.1%	**97.8%**	+ 1.8%
New Listings	7	**11**	+ 57.1%	57	**78**	+ 36.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

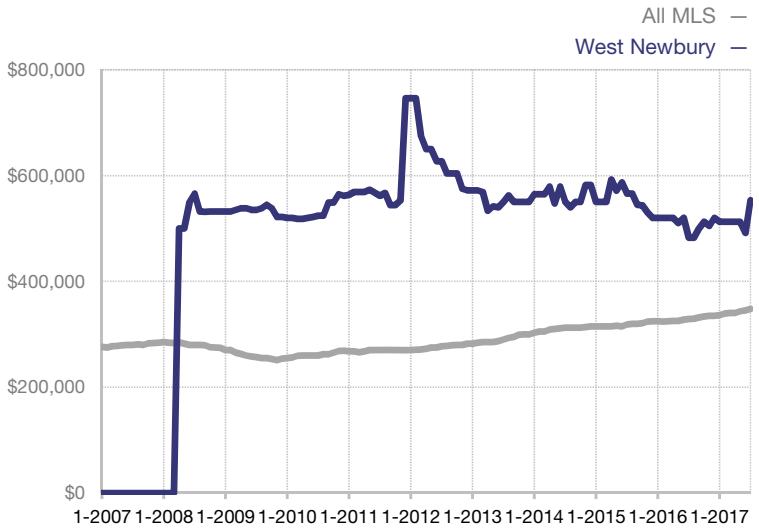
Condominium Properties	July			Year to Date		
Key Metrics	**2016**	**2017**	**+ / –**	**2016**	**2017**	**+ / –**
Pending Sales	1	**0**	- 100.0%	9	**2**	- 77.8%
Closed Sales	2	**0**	- 100.0%	9	**2**	- 77.8%
Median Sales Price*	$312,450	**$0**	- 100.0%	$520,000	**$589,000**	+ 13.3%
Inventory of Homes for Sale	1	**1**	0.0%	--	--	--
Months Supply of Inventory	0.5	**0.7**	+ 40.0%	--	--	--
Cumulative Days on Market Until Sale	66	**0**	- 100.0%	122	**229**	+ 87.7%
Percent of Original List Price Received*	99.2%	**0.0%**	- 100.0%	98.0%	**88.9%**	- 9.3%
New Listings	0	**0**	--	11	**4**	- 63.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation



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