

# Local Market Update – August 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Haverhill

### Single-Family Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	47	60	+ 27.7%	344	334	- 2.9%
Closed Sales	54	39	- 27.8%	323	298	- 7.7%
Median Sales Price*	\$297,450	<b>\$315,000</b>	+ 5.9%	\$301,500	<b>\$316,500</b>	+ 5.0%
Inventory of Homes for Sale	85	78	- 8.2%	--	--	--
Months Supply of Inventory	2.1	2.0	- 4.8%	--	--	--
Cumulative Days on Market Until Sale	53	39	- 26.4%	79	44	- 44.3%
Percent of Original List Price Received*	98.7%	99.1%	+ 0.4%	97.8%	99.0%	+ 1.2%
New Listings	57	62	+ 8.8%	421	410	- 2.6%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

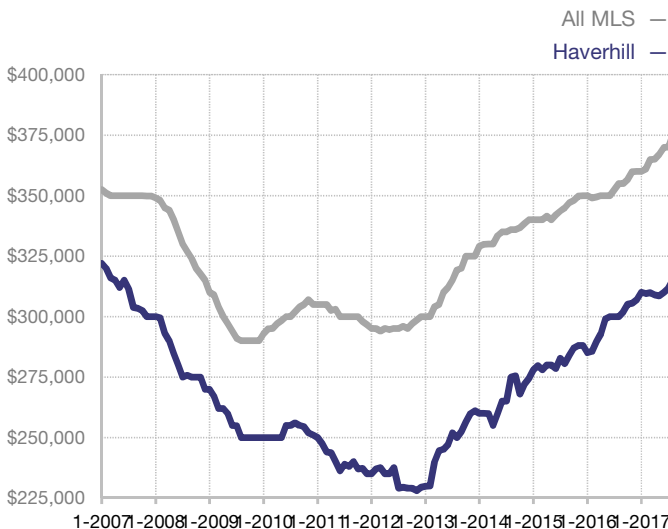
### Condominium Properties

Key Metrics	August			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	39	35	- 10.3%	261	287	+ 10.0%
Closed Sales	43	53	+ 23.3%	228	278	+ 21.9%
Median Sales Price*	\$210,000	<b>\$234,950</b>	+ 11.9%	\$194,950	<b>\$222,500</b>	+ 14.1%
Inventory of Homes for Sale	86	35	- 59.3%	--	--	--
Months Supply of Inventory	2.9	1.1	- 62.1%	--	--	--
Cumulative Days on Market Until Sale	58	43	- 25.9%	77	49	- 36.4%
Percent of Original List Price Received*	98.1%	98.0%	- 0.1%	97.9%	98.7%	+ 0.8%
New Listings	48	36	- 25.0%	308	295	- 4.2%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

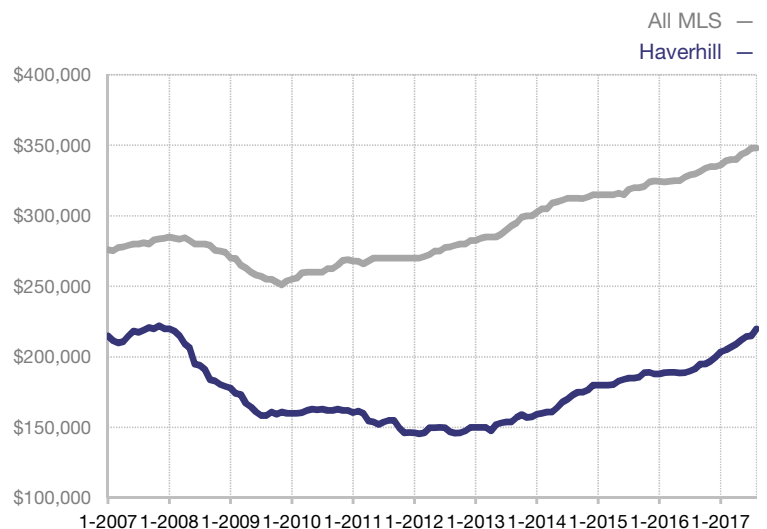
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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