## Williamsburg

Single-Family Properties	August			Year to Date		
Key Metrics	2016	2017	+/-	2016	2017	+/-
Pending Sales	2	1	- 50.0%	18	21	+ 16.7%
Closed Sales	3	4	+ 33.3%	13	21	+ 61.5%
Median Sales Price*	\$272,500	\$342,500	+ 25.7%	\$240,000	\$285,200	+ 18.8%
Inventory of Homes for Sale	15	11	- 26.7%			
Months Supply of Inventory	7.9	3.5	- 55.7%			
Cumulative Days on Market Until Sale	63	57	- 9.5%	162	176	+ 8.6%
Percent of Original List Price Received*	94.4%	94.8%	+ 0.4%	93.6%	95.2%	+ 1.7%
New Listings	4	2	- 50.0%	26	27	+ 3.8%

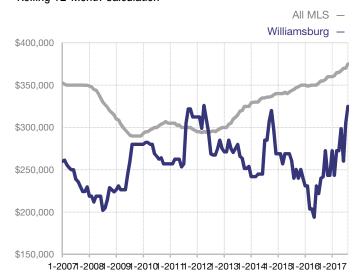
<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	August			Year to Date			
Key Metrics	2016	2017	+/-	2016	2017	+/-	
Pending Sales	0	1		0	1		
Closed Sales	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Inventory of Homes for Sale	2	2	0.0%				
Months Supply of Inventory	0.0	0.0					
Cumulative Days on Market Until Sale	0	0		0	0		
Percent of Original List Price Received*	0.0%	0.0%		0.0%	0.0%		
New Listings	0	2		2	3	+ 50.0%	

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price – Single-Family Properties**

Rolling 12-Month Calculation



## **Median Sales Price - Condominium Properties**

Rolling 12-Month Calculation

