

Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Brewster

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	12	17	+ 41.7%	136	127	- 6.6%
Closed Sales	17	7	- 58.8%	138	120	- 13.0%
Median Sales Price*	\$425,000	\$450,000	+ 5.9%	\$417,450	\$431,000	+ 3.2%
Inventory of Homes for Sale	126	90	- 28.6%	--	--	--
Months Supply of Inventory	8.1	6.5	- 19.8%	--	--	--
Cumulative Days on Market Until Sale	123	74	- 39.8%	145	126	- 13.1%
Percent of Original List Price Received*	93.9%	95.7%	+ 1.9%	93.3%	94.1%	+ 0.9%
New Listings	19	29	+ 52.6%	209	188	- 10.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

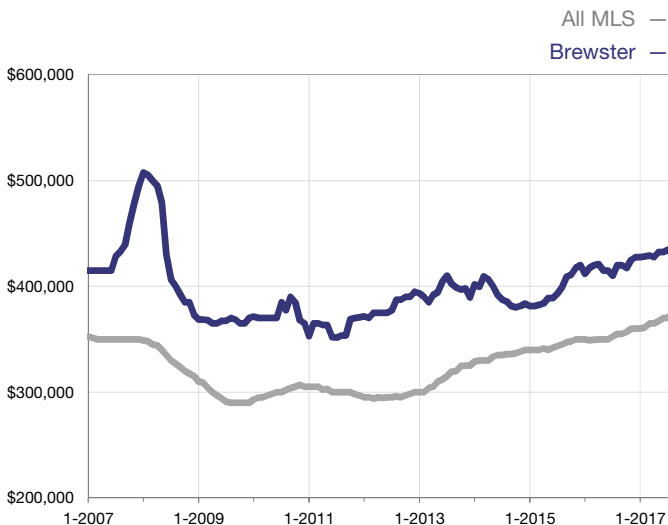
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	8	10	+ 25.0%	102	71	- 30.4%
Closed Sales	12	14	+ 16.7%	96	63	- 34.4%
Median Sales Price*	\$295,200	\$286,000	- 3.1%	\$228,500	\$230,000	+ 0.7%
Inventory of Homes for Sale	39	19	- 51.3%	--	--	--
Months Supply of Inventory	3.5	2.4	- 31.4%	--	--	--
Cumulative Days on Market Until Sale	46	133	+ 189.1%	108	89	- 17.6%
Percent of Original List Price Received*	96.9%	95.8%	- 1.1%	95.4%	95.2%	- 0.2%
New Listings	11	13	+ 18.2%	117	80	- 31.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

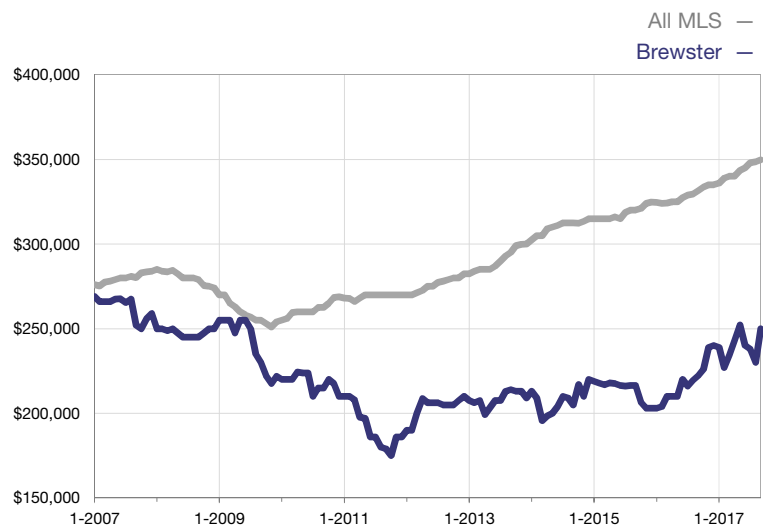
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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