

Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Cohasset

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	11	11	0.0%	123	106	- 13.8%
Closed Sales	10	8	- 20.0%	107	123	+ 15.0%
Median Sales Price*	\$775,000	\$946,519	+ 22.1%	\$890,000	\$930,000	+ 4.5%
Inventory of Homes for Sale	95	73	- 23.2%	--	--	--
Months Supply of Inventory	8.4	5.8	- 31.0%	--	--	--
Cumulative Days on Market Until Sale	118	138	+ 16.9%	123	117	- 4.9%
Percent of Original List Price Received*	89.0%	88.0%	- 1.1%	94.1%	94.7%	+ 0.6%
New Listings	22	20	- 9.1%	206	164	- 20.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

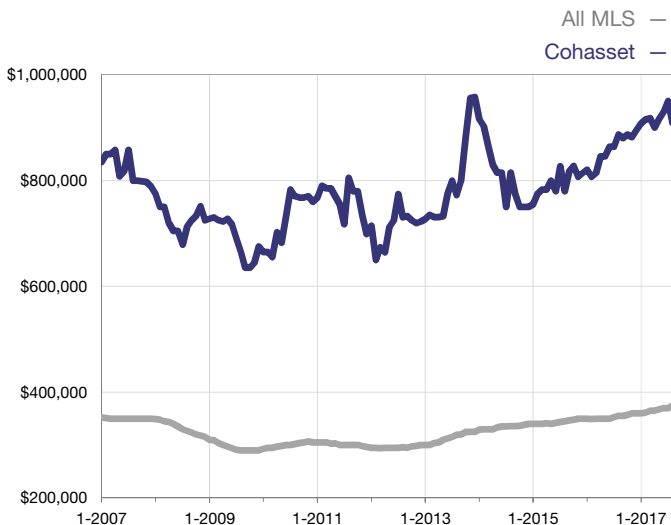
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	2	--	6	16	+ 166.7%
Closed Sales	1	4	+ 300.0%	11	15	+ 36.4%
Median Sales Price*	\$1,322,705	\$881,250	- 33.4%	\$585,000	\$750,000	+ 28.2%
Inventory of Homes for Sale	7	8	+ 14.3%	--	--	--
Months Supply of Inventory	3.3	3.5	+ 6.1%	--	--	--
Cumulative Days on Market Until Sale	126	145	+ 15.1%	163	108	- 33.7%
Percent of Original List Price Received*	131.0%	99.6%	- 24.0%	103.2%	98.6%	- 4.5%
New Listings	5	0	- 100.0%	11	22	+ 100.0%

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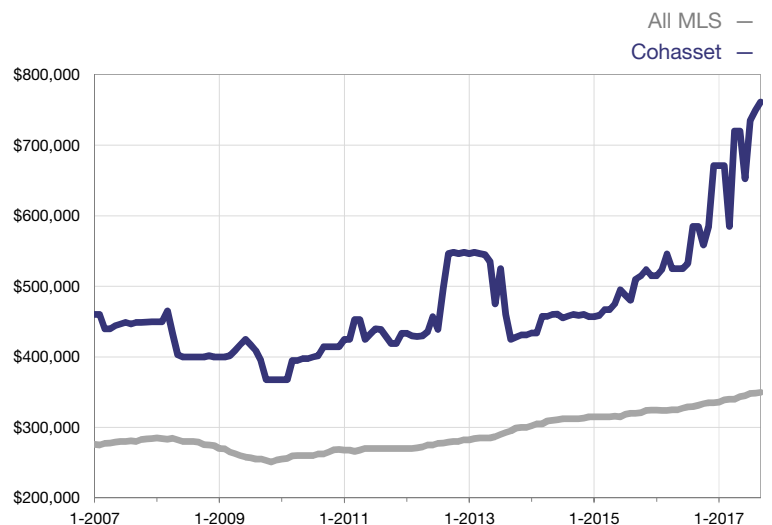
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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