

Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Erving

Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	1	1	0.0%	6	12	+ 100.0%
Closed Sales	0	2	--	6	8	+ 33.3%
Median Sales Price*	\$0	\$145,000	--	\$165,000	\$132,500	- 19.7%
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	4.4	3.2	- 27.3%	--	--	--
Cumulative Days on Market Until Sale	0	199	--	48	116	+ 141.7%
Percent of Original List Price Received*	0.0%	80.4%	--	91.5%	85.2%	- 6.9%
New Listings	1	2	+ 100.0%	10	15	+ 50.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

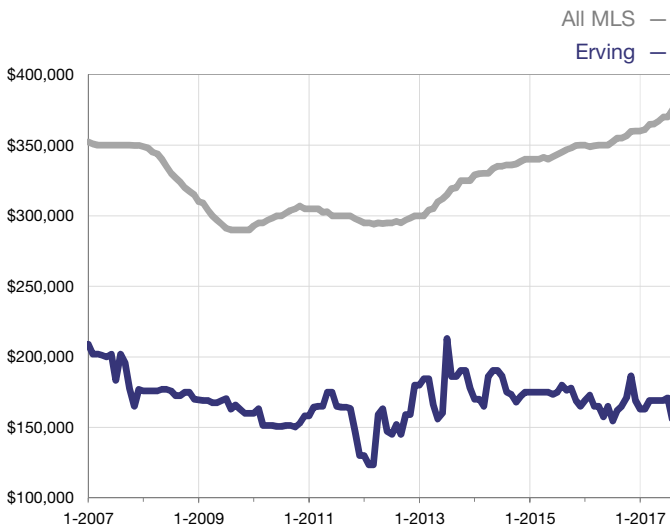
Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	0	--	3	0	- 100.0%
Closed Sales	1	0	- 100.0%	3	0	- 100.0%
Median Sales Price*	\$155,000	\$0	- 100.0%	\$165,000	\$0	- 100.0%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	15	0	- 100.0%	72	0	- 100.0%
Percent of Original List Price Received*	96.9%	0.0%	- 100.0%	97.4%	0.0%	- 100.0%
New Listings	0	1	--	2	1	- 50.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

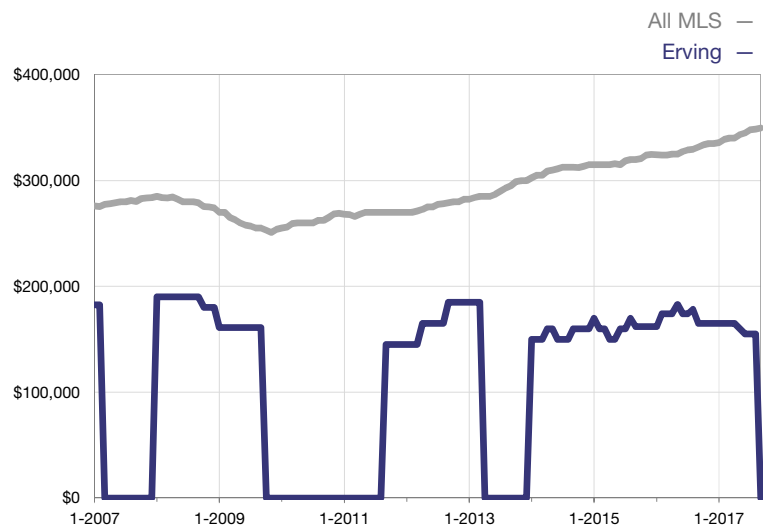
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®

