

# Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Hatfield

### Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	2	6	+ 200.0%	22	30	+ 36.4%
Closed Sales	1	6	+ 500.0%	20	30	+ 50.0%
Median Sales Price*	\$227,400	<b>\$299,250</b>	+ 31.6%	\$298,950	<b>\$285,500</b>	- 4.5%
Inventory of Homes for Sale	15	16	+ 6.7%	--	--	--
Months Supply of Inventory	5.4	5.1	- 5.6%	--	--	--
Cumulative Days on Market Until Sale	86	117	+ 36.0%	117	94	- 19.7%
Percent of Original List Price Received*	98.9%	87.5%	- 11.5%	96.1%	92.5%	- 3.7%
New Listings	4	6	+ 50.0%	34	38	+ 11.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

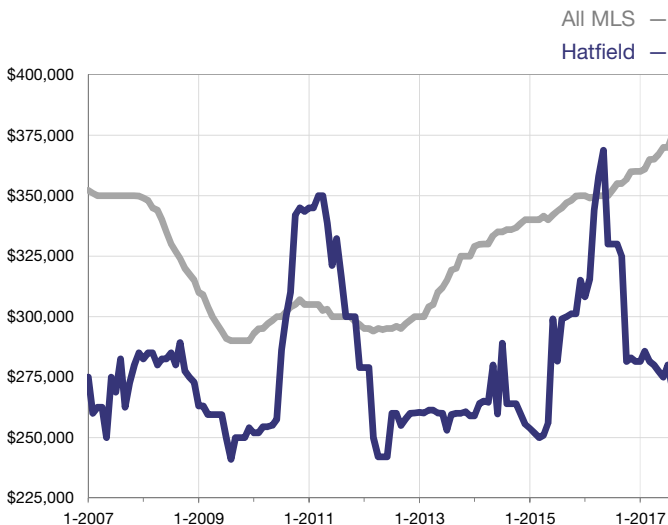
### Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	0	--	5	2	- 60.0%
Closed Sales	1	1	0.0%	5	3	- 40.0%
Median Sales Price*	\$419,000	<b>\$289,000</b>	- 31.0%	\$262,000	<b>\$419,000</b>	+ 59.9%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	276	18	- 93.5%	82	225	+ 174.4%
Percent of Original List Price Received*	102.4%	100.0%	- 2.3%	99.5%	100.8%	+ 1.3%
New Listings	0	0	--	3	2	- 33.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

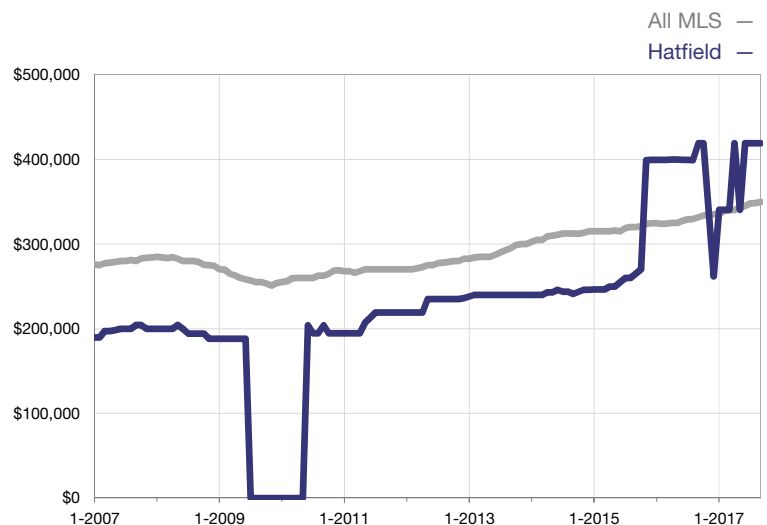
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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