

# Local Market Update – September 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Wilmington

### Single-Family Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	24	14	- 41.7%	186	189	+ 1.6%
Closed Sales	11	22	+ 100.0%	177	172	- 2.8%
Median Sales Price*	\$430,000	<b>\$495,000</b>	+ 15.1%	\$440,000	<b>\$485,000</b>	+ 10.2%
Inventory of Homes for Sale	42	39	- 7.1%	--	--	--
Months Supply of Inventory	2.2	1.9	- 13.6%	--	--	--
Cumulative Days on Market Until Sale	36	25	- 30.6%	62	40	- 35.5%
Percent of Original List Price Received*	95.6%	<b>101.7%</b>	+ 6.4%	99.5%	<b>99.9%</b>	+ 0.4%
New Listings	28	31	+ 10.7%	227	224	- 1.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

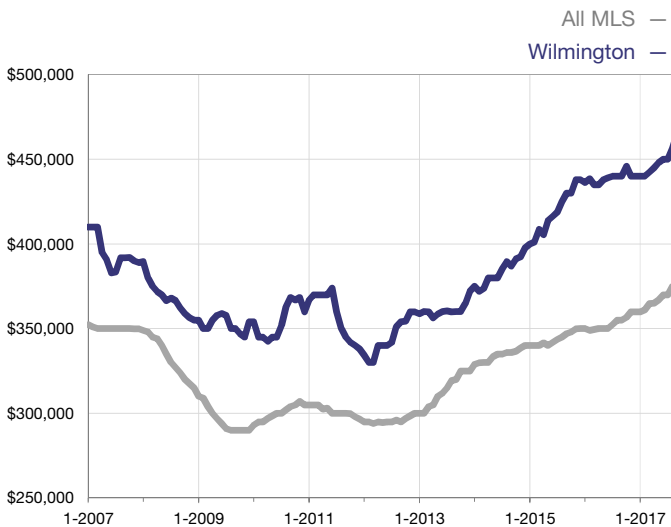
### Condominium Properties

Key Metrics	September			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	2	0	- 100.0%	30	13	- 56.7%
Closed Sales	4	1	- 75.0%	28	14	- 50.0%
Median Sales Price*	\$362,450	<b>\$490,000</b>	+ 35.2%	\$403,500	<b>\$360,000</b>	- 10.8%
Inventory of Homes for Sale	3	1	- 66.7%	--	--	--
Months Supply of Inventory	0.8	0.6	- 25.0%	--	--	--
Cumulative Days on Market Until Sale	30	24	- 20.0%	58	64	+ 10.3%
Percent of Original List Price Received*	99.5%	<b>101.1%</b>	+ 1.6%	99.6%	<b>98.7%</b>	- 0.9%
New Listings	3	1	- 66.7%	29	13	- 55.2%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

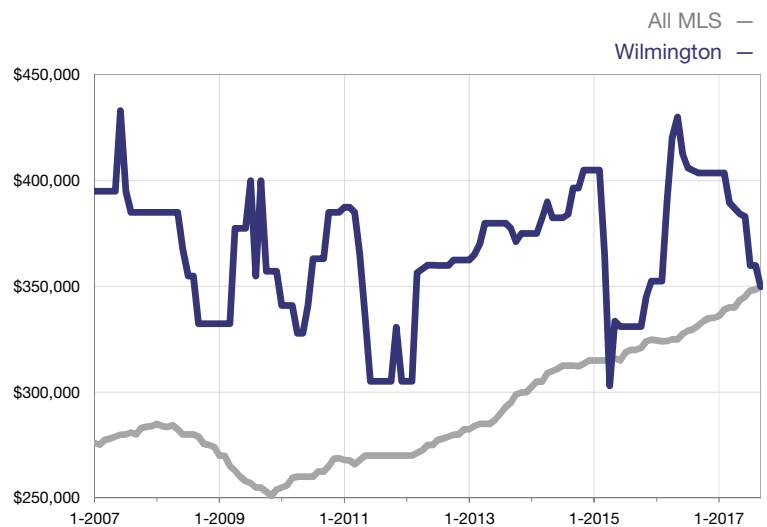
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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