

# Local Market Update – October 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Holliston

### Single-Family Properties

Key Metrics	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	13	18	+ 38.5%	184	172	- 6.5%
Closed Sales	7	14	+ 100.0%	170	164	- 3.5%
Median Sales Price*	\$409,000	<b>\$495,000</b>	+ 21.0%	\$412,500	<b>\$445,000</b>	+ 7.9%
Inventory of Homes for Sale	54	36	- 33.3%	--	--	--
Months Supply of Inventory	3.2	2.3	- 28.1%	--	--	--
Cumulative Days on Market Until Sale	36	61	+ 69.4%	66	63	- 4.5%
Percent of Original List Price Received*	100.9%	101.6%	+ 0.7%	97.3%	98.5%	+ 1.2%
New Listings	15	15	0.0%	235	212	- 9.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Condominium Properties

Key Metrics	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	2	2	0.0%	32	31	- 3.1%
Closed Sales	8	4	- 50.0%	26	28	+ 7.7%
Median Sales Price*	\$472,500	<b>\$337,500</b>	- 28.6%	\$474,000	<b>\$452,495</b>	- 4.5%
Inventory of Homes for Sale	7	13	+ 85.7%	--	--	--
Months Supply of Inventory	2.1	4.0	+ 90.5%	--	--	--
Cumulative Days on Market Until Sale	30	38	+ 26.7%	61	61	0.0%
Percent of Original List Price Received*	102.8%	105.0%	+ 2.1%	101.9%	100.9%	- 1.0%
New Listings	1	5	+ 400.0%	37	47	+ 27.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

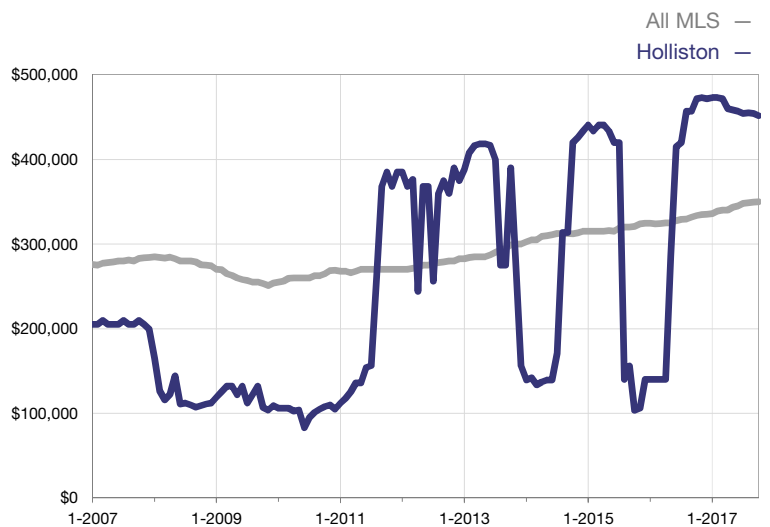
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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