

Local Market Update – October 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Sutton

Single-Family Properties

Key Metrics	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	5	10	+ 100.0%	94	97	+ 3.2%
Closed Sales	7	9	+ 28.6%	100	84	- 16.0%
Median Sales Price*	\$284,400	\$365,000	+ 28.3%	\$360,313	\$373,450	+ 3.6%
Inventory of Homes for Sale	32	28	- 12.5%	--	--	--
Months Supply of Inventory	3.5	3.8	+ 8.6%	--	--	--
Cumulative Days on Market Until Sale	79	78	- 1.3%	96	61	- 36.5%
Percent of Original List Price Received*	106.2%	95.1%	- 10.5%	97.4%	96.7%	- 0.7%
New Listings	12	16	+ 33.3%	125	138	+ 10.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

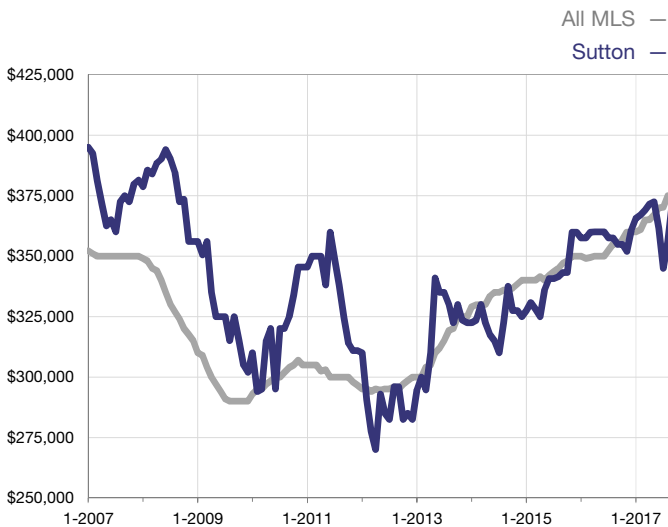
Condominium Properties

Key Metrics	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	3	--	15	20	+ 33.3%
Closed Sales	1	2	+ 100.0%	13	13	0.0%
Median Sales Price*	\$235,000	\$557,148	+ 137.1%	\$260,000	\$563,900	+ 116.9%
Inventory of Homes for Sale	1	3	+ 200.0%	--	--	--
Months Supply of Inventory	0.6	1.5	+ 150.0%	--	--	--
Cumulative Days on Market Until Sale	2	9	+ 350.0%	88	66	- 25.0%
Percent of Original List Price Received*	96.0%	101.0%	+ 5.2%	96.0%	101.7%	+ 5.9%
New Listings	0	2	--	19	24	+ 26.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

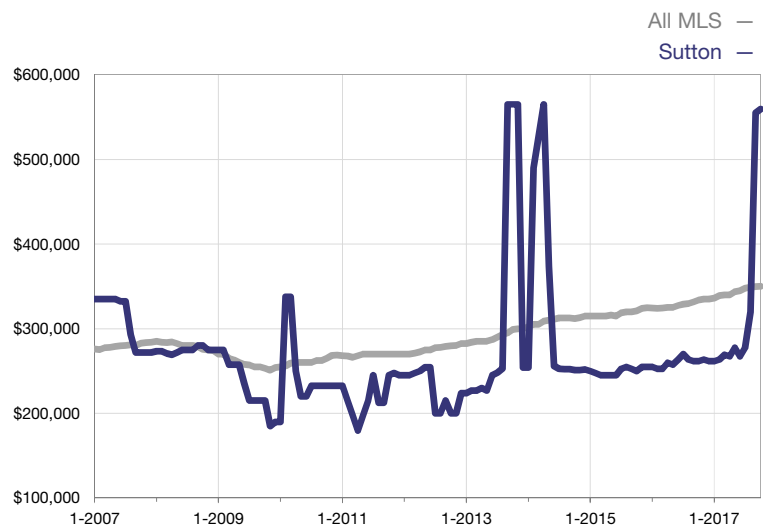
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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