

Local Market Update – October 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Wales

Single-Family Properties

Key Metrics	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	3	3	0.0%	19	15	- 21.1%
Closed Sales	1	2	+ 100.0%	16	12	- 25.0%
Median Sales Price*	\$275,000	\$142,980	- 48.0%	\$165,000	\$162,500	- 1.5%
Inventory of Homes for Sale	8	12	+ 50.0%	--	--	--
Months Supply of Inventory	3.8	7.8	+ 105.3%	--	--	--
Cumulative Days on Market Until Sale	110	51	- 53.6%	119	138	+ 16.0%
Percent of Original List Price Received*	59.8%	95.4%	+ 59.5%	86.5%	93.6%	+ 8.2%
New Listings	3	3	0.0%	31	33	+ 6.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

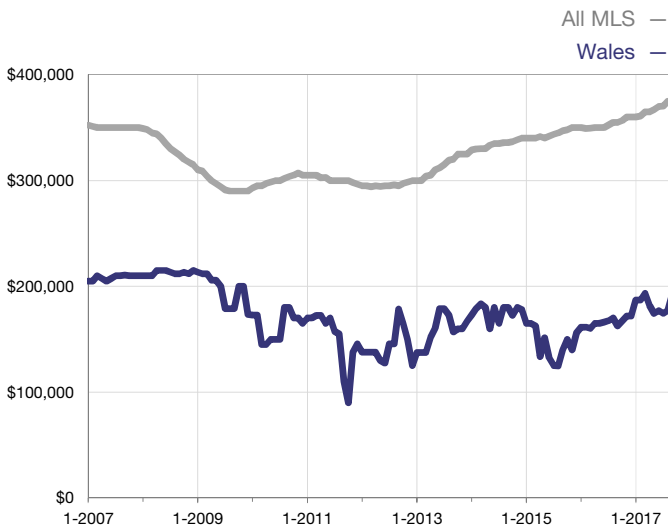
Condominium Properties

Key Metrics	October			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

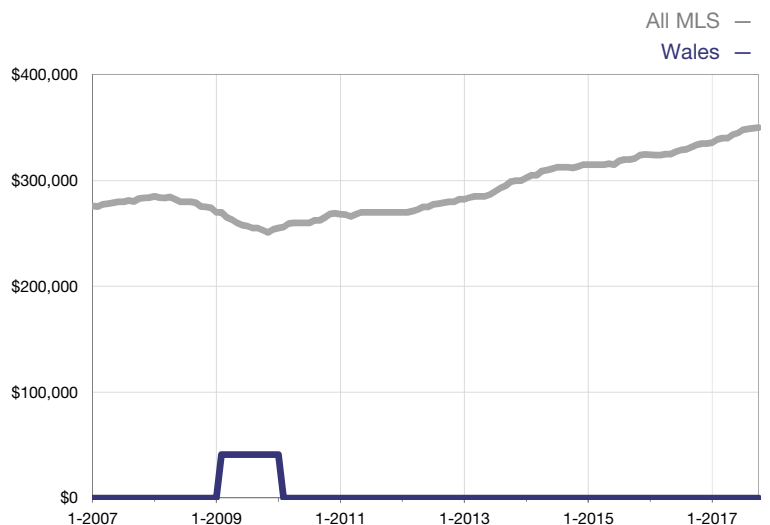
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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