

Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hampden

Single-Family Properties

Key Metrics	November			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	2	1	- 50.0%	44	50	+ 13.6%
Closed Sales	6	6	0.0%	47	52	+ 10.6%
Median Sales Price*	\$221,500	\$256,000	+ 15.6%	\$244,000	\$245,500	+ 0.6%
Inventory of Homes for Sale	20	20	0.0%	--	--	--
Months Supply of Inventory	4.6	4.4	- 4.3%	--	--	--
Cumulative Days on Market Until Sale	186	71	- 61.8%	158	67	- 57.6%
Percent of Original List Price Received*	97.8%	94.3%	- 3.6%	94.3%	96.7%	+ 2.5%
New Listings	5	4	- 20.0%	64	95	+ 48.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

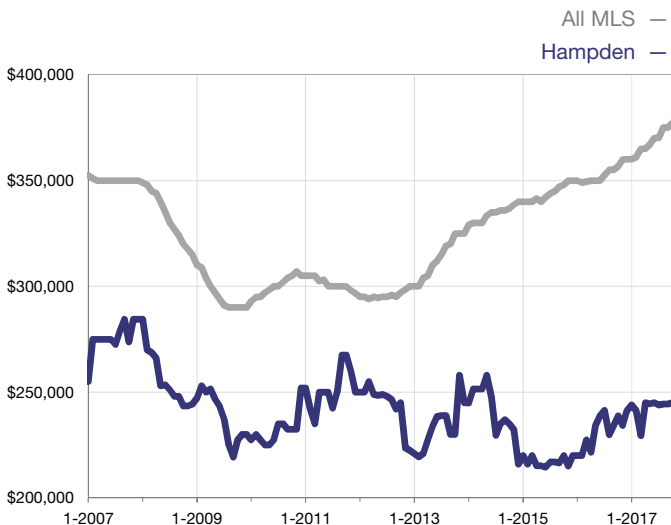
Condominium Properties

Key Metrics	November			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	1	--	3	1	- 66.7%
Closed Sales	0	0	--	3	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$298,000	\$0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	114	0	- 100.0%
Percent of Original List Price Received*	0.0%	0.0%	--	97.9%	0.0%	- 100.0%
New Listings	0	0	--	2	1	- 50.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

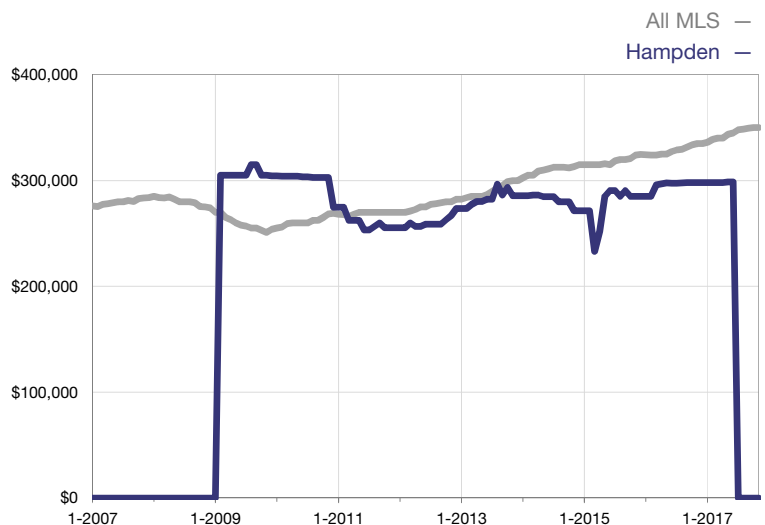
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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